401 S. Clinton Street, Chicago, Illinois 201 S. Grand Avenue East, Springfield, Illinois

## **Committee Members Present**

Kathy Chan, Cook County Health & Hospitals System Margaret Stapleton, Shriver Center Sue Vega, Alivio Medical Center (by phone) Sherie Arriazola, TASC Erin Weir, Age Options Nadeen Israel, EverThrive Illinois Hardy Ware, East Side Health District (by phone) Brittany Ward, Primo Center for WC Ramon Gardenhire, AFC

## **Committee Members Absent**

Connie Schiele, HSTP Sergio Obregon, CPS John Jansa, WKG Advisory

## **Interested Parties**

Deb Matthews, DSCC Kelly Carter, IPHCA Jill Hayden, BCBS IL Caroline Chapman, LAF Dan Rabbitt, Heartland Alliance Kim Burke, Lake County Health Department Ava Shelby, FHN Michael Lafond, Abbott Ron Ryan, ISMS Anita Stewart, BCBSIL Susan Melczer, MCHC Alison Coogan, Legal Assistance Foundation Karina Gonzalez, Molina Healthcare David Vindler, Molina Healthcare Paula Dillon, Illinois Hospital Association Luvia Quiñones, ICIRR Tom Wilson, Access Living Sandy DeLeon, Once of Prevention Fund Maura Flanary, Shield HealthCare Vivian Gonzalez, Illinois Health Connect Joe Cini, Illinois Health Connect Enrique Salgado, Harmony Well Care Lynn Seermon, Consultant Mikal L. Sutton, Cigna Health Spring Mark Chudzinki, Get Covered Illinois (GCI)

## **HFS Staff**

Lauren Polite Robert Mendonsa Laura Phelan Bridgett Stone Veronica Archundia

## **Interested Parties** (by phone)

David Hurter, Presence Health Partners Regina Porter, Next Level Health Priti Patel, VNA Health Care Cheryl O'Donoghue, VNA Health Care Lynne Warszalek, Stickney Health D Tammy Spoon, VNA Health Care Diane Montañez, North Shore Physician A Staci Wilson, Illinois Chamber of Commerce Hetal Patel, Illinicare Health Jeremy T. Pincus, Advocate Judy Bowlby, Liberty Dental Plan

## 1. Introductions

Kathy Chan, from CCHHS, chaired the meeting. Attendees in Chicago and Springfield introduced themselves

## 2. Review of Minutes

Ramon Gardenhire made a motion to approve the minutes from the meeting held on August 13<sup>th</sup>, and it was seconded by Nadeen Israel. The minutes were unanimously approved.

## 3. Care Coordination Update

Robert Mendonsa reported that HFS continues making progress in relation to the ACE and CCE transitions, which have occurred following two guiding principles: first, to minimize clients' disruptions, and, second, to the extent possible, preserve and enhance the state current models with respect the MCOs. He added that most of these transitions are currently occurring and will continue through January, 2016, and may continue at a limited rate beyond that date.

Mr. Mendonsa also noted that Health Alliance MMAI has given notification of termination of its contract at the end of the year for the Medicare-Medicaid Alignment Initiative (MMAI). He stated that HFS will send a letter to providers detailing the options that clients have which include: getting enrolled with Molina Healthcare of Illinois, Medicare Advantage plan, or fee-for-service. He added that the Health Alliance Connect will remain an option for clients previously enrolled in the "Integrated Care Program Enrollment (ICP), Family Health plans (FHP), and ACA Adults Enrollments (ACA).

**Note:** The HFS informational notice for providers and the notification issued by Health Alliance, which was sent to enrollees can be found at:

http://www.hfs.illinois.gov/assets/102915n.pdf

 $\underline{http://www.illinois.gov/hfs/SiteCollectionDocuments/HealthAllianceConnectMMAITerminationNotice.pdf}$ 

Lauren Polite indicated that HFS has posted sample letters of the notifications that clients are receiving to explain the ACE and CCE transitions, and welcome members to the corresponding MCOs that will provide care coordination. The letters make clear that clients have 90 days to change plans. Clients will receive a new Member ID card and Handbook from the MCO. Clients should contact the Client Enrollment Services or visit the HFS web site for information about plan options and how to make a change. Sample letters can be found in the HFS web site, under the care coordination member transition letters:

http://www.illinois.gov/hfs/MedicalProviders/cc/Pages/default.aspx

Luvia Quiñones and Nadeen Israel suggested making these letters available in Spanish translation. HFS staff will follow-up with the corresponding plans to meet this request.

## 4. Marketplace Open Enrollment

Mark Chudzinki from Get Covered Illinois (GCI) provided an overview concerning the efforts being directed toward the Marketplace third open enrollment period. He stated that in order to improve efficiency in outreach strategies, the GCI team has established ten regions, based on factors such as: geographic boundaries, county lines, demographics, population, number of uninsured, and Public Use Microdata Areas (PUMAS). Through research, the GCI team has identified 1.8 million uninsured individuals in Illinois, with income that range between 138% and 400% of the Federal Poverty Level. These individuals tend to be Latino, males, ages 26-34. Attachment number one contains the presentation distributed to committee members during the meeting.

Mr. Chudzinski indicated there will be four types of assisters operating in Illinois, which are Navigators, Certified Assisters Counselors (CACs), Assisters, Agents and Brokers. For the third year

of open enrollment, there is \$5M available, which will be distributed among 10 prime grantees and 32 sub-grantees. A total of 42 community organizations will be receiving these grants directly or indirectly. Each of the ten regions will be staffed by a Regional Outreach Coordinator (ROC), and it is anticipated that 157 in-person counselors will be hired for the open enrollment period that will last three month, November1st, 2015 through January 31<sup>st</sup>, 2016. In addition, CGI will have a Help Desk available to provide consumer information and offer referrals to the Assisters, the ABE Help Desk, and the Federal Health Desk. Mr. Chudzinski stated that, the goal is to create the appropriate channels for community engagement, outreach opportunities, and enrollment activities.

## 5. Information Item: Preview of New HFS Website Design for Clients

John Hoffman shared a preview displaying the new HFS website with the committee members. He thanked interested parties and members of the committee for their input, comments, and suggestions toward the design of the HFS website, about which over 200 comments had been received.

Mr. Hoffman indicated that the main objective of this project is to create an online development that is more user-friendly for the clients, providers, and the general public. He noted that, within the next two or three weeks, the department will offer "a test drive" of the new redevelopment HFS website. It will be available at:

http://www.illinois.gov/hfs/Pages/default.aspx

Committee members and interested parties were encouraged to provide comments, questions, and concerns to:

hfs.webmaster@illinois.gov.

## 6. Illinois Medicaid Redetermination Project (IMRP) Enhanced Eligibility Verification (EEV) Update

In response to a request expressed during the previous meeting, John Spears discussed the appropriate use of the "Authorization to Share Information" form (attachment two), which advocates can use when contacting IMRP. He noted that, it is acceptable to use this form even in situations without having the client present. He also discussed the appropriate use of the "Approved Representative Consent" form (attachment three) which can be used in order to submit inquires to the FCRC.

Mr. Spears reported on the combined efforts that HFS and DHS have made in processing the backlog of cases that require redetermination, and ensure that going forward all cases comply with the annual review. He answered all the questions asked and extensively discussed the concerns that several committee members expressed regarding the elevated number of clients who are being canceled during the redetermination process. Lauren Polite commented that the department is planning to establish a central processing unit for all redeterminations, which includes SNAP, cash, and medical benefits, in order to help facilitate the process. More details will be shared with the committee as information becomes available.

Chairwoman Kathy Chan stated that there appears to be consensus among members of the committee and interests parties that several barriers are preventing clients from successfully completing their redeterminations, such as delays in the mail delivery of their redetermination forms and timely reporting of address changes that prevent clients from receiving their redetermination forms, among other aspects. Ms. Chan recommended keeping this agenda item for the next meeting and allocating enough time to properly discuss the strategies that can help increase client redetermination compliance.

## 7. ACA/Health Care Reform Updates

## **Application Processing**

Lauren Polite reported that the state is receiving an average of 18,000 applications per week and state workers are sufficiently processing them. As of September, 27<sup>th</sup>, 2015, there are almost 40,000 pending applications, half of which are long-term care applications which remain pending, as the state is waiting to receive information about new or transferred resources. She added that the state of Illinois received a total of 1.1M applications from requestors for SNAP, cash assistance, and medical benefits for FY 2015.

## Integrated Eligibility System (IES) Phase Two Update

Lauren Polite indicated that the Department has not yet made a decision regarding when phase two of IES will be implemented.

## 8. Open Discussion and Announcements

Kathy Chan asked committee members to contact HFS staff to recommend any new agenda items, and it was agreed that an update on current agenda items should be provided during the next meeting.

## 8. Adjourn

The meeting was adjourned at 12:11 p.m. The next meeting is scheduled for December 3, 2015, between 10:00 a.m. and 12:00 p.m.

## Open Enrollment 3 (OE3) Overview Get Covered Illinois:

Mark Chudzinski, Acting Director

October 8, 2015



## Overview

- Health Insurance Marketplace (HIM) Mission
- **ACA Origins**
- Federal Grants to IL HIM
- OE1 + OE2 Enrollment Results
- **OE3 HIM Program Goals**
- **OE3 Outreach: Target IL Populations**
- OE3 Outreach Program: 4 Core Elements



# Health Insurance Marketplace (HIM) Mission

Encourage and facilitate the enrollment in certain health insurance plans un-insured or under-insured, of Illinois residents who are

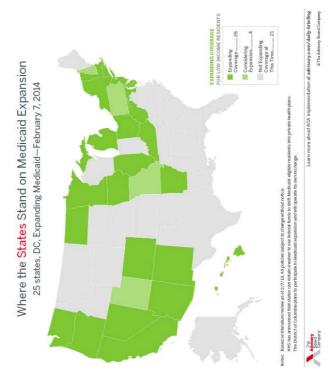
fully or partially **Federally-subsidized**for persons with income below
400% of Federal Poverty Level (FPL).

the cost of such coverage being



## Origins: Affordable Care Act (ACA)

- ☐ uninsured: 47 M in US; 1.8 M in IL
- Emergency room ("charity care"): \$43 Bil. in
  - 2008 (per ACA)
- ✓ Inefficient use of healthcare resources
- Care results not optimal
- Indirectly subsidized by increasing cost of other patients/ taxpayers
- ❖ SOLUTION:
- ➤ Expand Medicaid to all below 138% FPL
- ➤ Offer tax subsidy for cost of private health insurance for all below 400% FPL
- □ IL one of 26 States that expanded Medicaid□ IL declared interest in establishing Exchange





## Origins: Federal Partnership Exchanges

Federal: 28

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State: 16 Hybrid: 7

7 (inc. IL)

State tasks:

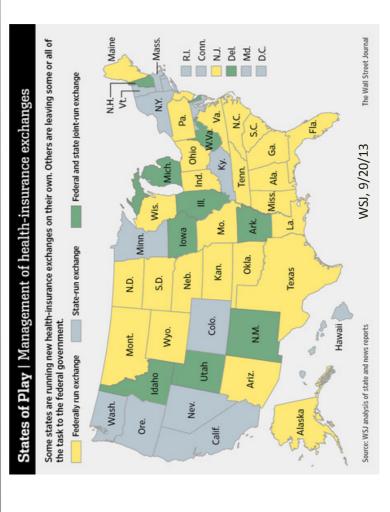
▼ QHP review

➤ Consumer outreach

❖ Federal tasks:

➤ Electronic enrollment

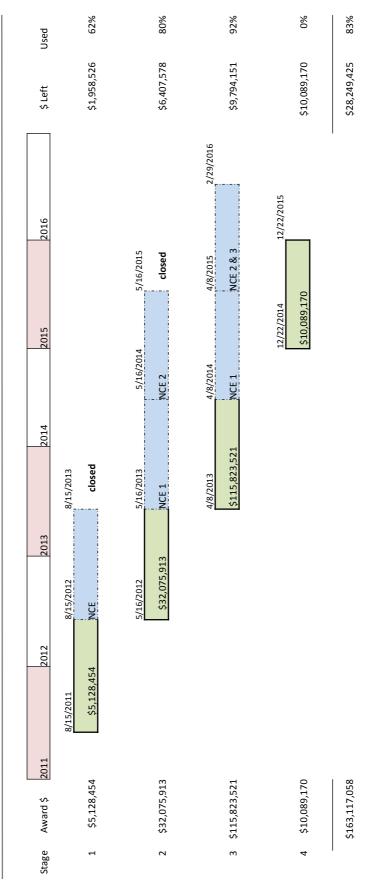
➤ Taxpayer subsidies





## 9

# Federal "Establishment" Grants to IL HIM





## **OE1 + OE2 Enrollment Results**

Enrollment	OE1	0E2
In GCI Marketplace	217,492	349,487
with Federal \$ub\$idy	% //	78 %
In expanded Medicaid	405,000	598,289
	622,492	947,776

<u>Drop in Uninsured Rates (2013 - 2014)</u> Illinois: 15.5 % -> 11 % = 4.5 % drop National: 17.3 % -> 13.8 % = 3.5 % drop



## **OE3 HIM Program Goals**

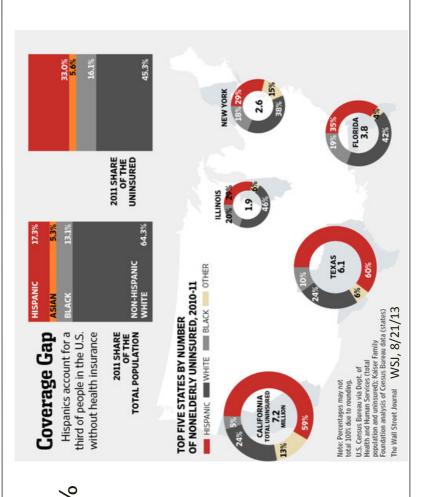
- 1. Increase IL OE3 enrollment
- Consumer education: promote optimal plan selection
- Consumer education: promote use of plan benefits/ health literacy
- 4. Create public-private partnerships for longer term



## **OE3 Outreach: Target IL Populations**

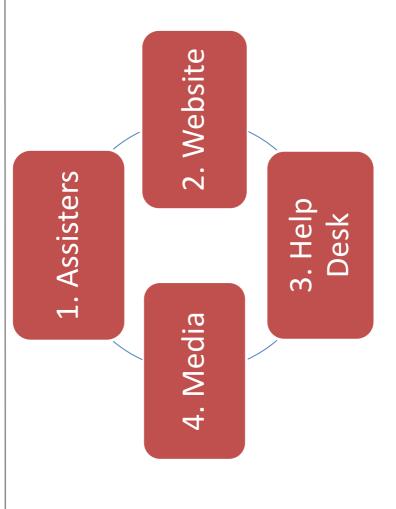
uninsured Illinoisans
 between 138% and 400%
 of the Federal Poverty
 Line. Those consumers
 tend to be:

- 1. Latino
- 2. Male
- . Ages 26 34
- ▼ Top 25 PUMAs identified





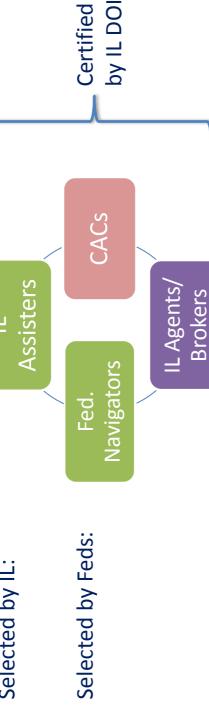
## **OE3 Outreach Program: 4 Core Elements**





# Outreach Program: 1. Enrollment Assisters





Tasks:

- ➤ Facilitate consumer enrollment with IL ABE (Medicaid) or Fed HC.gov
- ➤ Targeted consumer outreach
- ➤ Provide consumer information/ education



## 7

## IL Assister Grants OE1 + OE2

OE1: Part-time IPCs allowed:	orox. 550 individuals
OE1: F	approx.

OE2: Required FTE for IPCs:

OEZ: Required FTE for IPC approx. 400 individuals

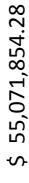
\$ 26,340,983.
6/2014
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7
9
nding
ш
Awards Er
43

.22

32 Awards Ending 6/2015 \$ 23,258,324.21

32 2-month Extension

\$ 5,472,546.85





## **IL Assister Grants OE3**

- ➤ Grant amount: \$5,000,000
- ≯23 applicants
- ➤ Awarded Oct. 7, 2015:
- 10 prime grantees, with
- □ 32 sub-grantees
- √ 42 community organizations
- □ 157 in-person counsellors (IPCs)



## Outreach Program: 2. GCI Website

Need Help?

Get Covered Illinois Grankers About the control Health Interpreted About the advantage of your health care plan and live a healthier life.

The Special Enrollment Period is now underway.

Mand the deadment to may be able to wrist Learn More a healthier life.

Tasks:

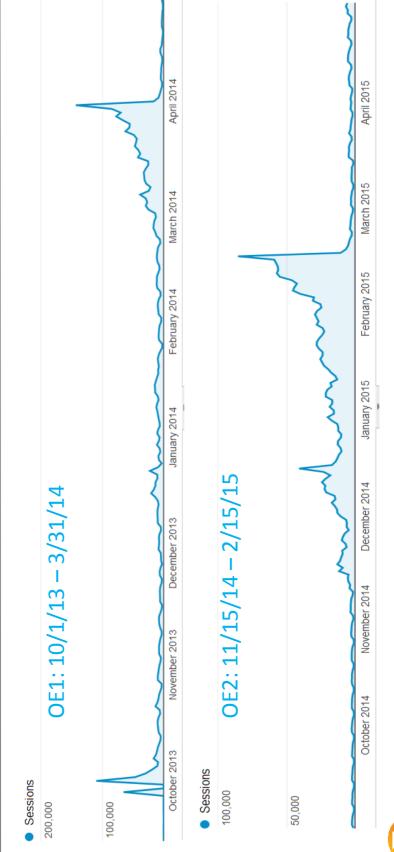
Get Illinois State Health Insurance Coverage | Illinois Health Care

- Screen consumers to transfer to IL ABE or Fed HC.gov to enroll
- Facilitate consumer shopping with Plan Comparison Tool
- ➤ Facilitate consumer appointments with IL Assisters with EA Connector
- Provide consumer information/ education



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## **GCI Website Traffic OE1 – OE2**





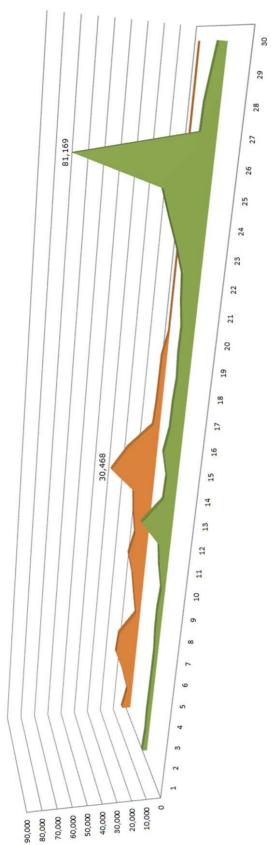
## Outreach Program: 3. Help Desk

- Tasks:
- Referrals to IL Assisters, IL ABE help desk, Federal help desk
- ➤ Targeted consumer outreach (outbound calling campaigns)
- ➤ Provide consumer information/ education





## Open Enrollment Weekly Totals for Period 1 vs Period 2 Help Desk Usage OE1 + OE2



Open Enrollment 1																													
Week#	1	2	က	4	S	9	7	8	6	10	11	12	13	14	15	16	17	18	9 2	0 23	1 2	10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 26 27 28	24	25	26	27	28	53	30
■ Total Calls	3,135	2,386	3,135 2,386 2,735 2,552 2,422 2,376 3,336	2,552	2,422	2,376	7355	3,496	2,505	5,488	7,481 2	0,634 7	,803 7	,257 1	0,954 8,	404 8,	280 7,	377 8,	193 7,5	172 9,9	73 11,	3,496 2,505 5,488 7,481 20,634 7,803 7,257 10,954 8,404 8,280 7,377 8,193 7,972 9,973 11,185 16,337 22,416 28,089 81,169 9,576 9,065 7,034 4,880	37 22,41	16 28,08	9 81,16	9/5/6	9,065	7,034	4,880
Open Enrollment 2	61																												
Week#	1	2	en	4	2	9	7	8	6	10	11	12	13	14	10 11 12 13 14 15 16 17	16	17 18	18											
Total Calls	6,230	3,489	6,230 3,489 8,366 14,902 13,902 2,986 5,790	14,902	13,902	2,986	5,790	8,394	12,698	9,487	1,996 1	3,619 30	0,468 20	0,203 4	3,394 12,698 9,487 11,996 13,619 30,468 20,203 4,396 3,594 3,332	594 3,	332 3,	3,196											



## Outreach Program: 4. Media (advertising)

- Elements:
- □TV/Radio
- □Print
- □Billboards
- ■Social Media (You-tube; Facebook; Twitter)
- Tasks:
- ➤ Targeted consumer outreach
- ➤ Provide consumer information/ education





## GCI Marketing OE1 + OE2

OE1 + OE2 IL media buy

```
$ 17,209,254 8/16/2013 - 8/15/2014
$ 13,168,878 8/15/2014 - 4/30/2015
$ 30,378,132
```

- OE1: media statewide1.7 billion impressions; 32 million views of GCI social videos; 676 broadcast stories generated
- OE2: TV media statewide 422 million impressions; 2.1 million GCI social media engagements; 779 broadcast stories generated



## **GCI Marketing OE3**

## ✓ Budget: \$5,000,000





## **Questions?**

- https://getcovered.illinois.gov
- GCI Help Desk: (866) 311-1119
- Mark Chudzinski, Acting Director: mark.chudzinski@illinois.gov





00001 HH\_NAME (ARR\_ENGLISH) ADDRESS LINE1 00-IMR2BR1E-2 ADDRESS LINE2



Case ID: 011011010011Y

ԿՈՍլենավելիվիլիկույթեմիրկնաալելիրհիդորըՈւ

February 12, 2014

Dear HH NAME (ARR ENGLISH),

## You asked us to share information about your case.

We need you to give us permission to share your information.

## Here's how to renew:

- 1. Please fill out the form that came with this letter, and then sign it.
- 2. Make a copy of the form to keep for your records.
- **3.** Send your form to us one these ways:
  - $\rightarrow$  **Fax** your form and proofs to 1-866-661-7025
  - → Mail your form and proofs in the envelope that we sent you
  - → E-mail your form and proofs to www.medredes.hfs.illinois.gov

## What if you change your mind?

You may ask us to stop sharing at any time. If you want us to stop, you can use the same form. Fill out Part 2 "Please STOP sharing my information" at the bottom of the form. Then sign your name and write the date. Make a new copy of the form to keep and send the form to us.

## What if you have questions?

Please visit www.hfs.illinois.gov/review or call us at 1-855-458-4945 (TTY: 1-855-694-5458).

Thank you,

Illinois Medicaid Redetermination



Authorization Request

## **Authorization to Share Information**

## Part 1: Please share my information

Fill out this part if you would like us to share information about your medical benefits with a person or organization. We will share information only with the people you write here.

My name	Social Security number (you can choose not to write this)
Please share my information with	
When I sign below, I know that:	
<ul> <li>This authorization will last as long as I keep getting health benefits or until I tell you to stop sharing my information.</li> <li>I can change my mind about sharing information by signing part 2 of this form and sending it back to you by mail or fax.</li> </ul>	<ul> <li>My choice to share information about my case, or to stop sharing it, will not change what benefits I can get.</li> <li>I can keep a copy of this form or call 1-855-458-4945 to get a copy.</li> </ul>
Signature	Date
Address	Date of Birth
2: Please STOP sharing my information	1
Sign here if you change your mind and would sign, mail or fax this form to us. Keep a copy.	I like us to stop sharing your information. After you
I do not want you to share my information wit	th the person or organization on this form.

Mail: Illinois Medicaid Redetermination Fax: 1-866-661-7025

Chicago, Illinois 60690-1242

PO Box 1242

Signature



Date

## APPROVED REPRESENTATIVE CONSENT FORM

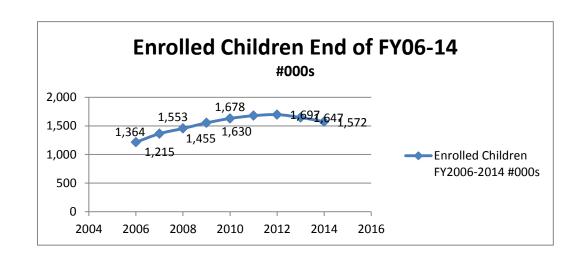


APPROVED REPRESENTATIVE'S II	NFORMATION (PLEASE PRINT LEGIBL	LY OR TYPE)	
Name:			
City:		Zip Code:	
Telephone Number:			
CLIENT SECTION			
	ply for cash, medical and/or Food Stamp mation that my representative gives to th		derstand
Client's Signature (or mark):			
Signature of Witness (if client signed with a mark):			
Date:	_		
REPRESENTATIVE SECTION			
Department of Human Services a req	hey are signing this form. I (or the compuest for cash, medical, and/or Food Star facts to make a correct decision on their	mp benefits on their behalf. I have also	
I have told the client that they need to	cooperate with DHS to obtain any need	led verification(s) for the eligibility decis	ion.
Representative's Signature:			
·			
Relationship to Client:			

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## **Children's Enrollment**

Enrolled Children FY2006-2014 #000s **End of FY** 2006 1,215 1,364 2007 2008 1,455 2009 1,553 2010 1,630 1,678 2011 2012 1,697 2013 1,647 1,572 2014



End of Month 2012	Enrolled Children #000s	End of Month 2013	Enrolled Children #000s	End of Month 2014	Enrolled Children #000s	End of Month 2015	Enrolled Children #000s
Jan	1,696	Jan	1,666	Jan	1,582	Jan	1,540
Feb	1,699	Feb	1,665	Feb	1,582	Feb	1,540
Mar	1,701	Mar	1,667	Mar	1,591	Mar	1,532
Apr	1,701	Apr	1,665	Apr	1,595	Apr	1,527
May	1,698	May	1,656	May	1,587	May	1,520
June	1,697	June	1,647	June	1,572		
July	1,694	July	1,638	July	1,564		
Aug	1,694	Aug	1,635	Aug	1,567		
Sep	1,689	Sept	1,626	Sept	1,561		
Oct	1,681	Oct	1,610	Oct	1,554		
Nov	1,674	Nov	1,600	Nov	1,547		
Dec	1,668	Dec	1,587	Dec	1,541		

