



Aetna Better Health of Illinois

Medicare-Medicaid Alignment Initiative (MMAI)

February 5, 2013



Aetna Experience

- ❑ Two decades of Medicaid experience
- ❑ Serve as one of two MCOs in the ICP Program
- ❑ 46 years experience serving Medicare populations
- ❑ 1.2 million Medicaid members nationally / 18K in Illinois
- ❑ 300K+ Medicare Advantage members nationally / 15K in Illinois and 11K in greater Chicago region
- ❑ SPD, Long Term Care and Dual experience, including an integrated program in Arizona (16K + Medicare and Medicaid members)
- ❑ Local Executive Leadership and staff



Illinois' Integrated Care Delivery System (ICDS)

- ❑ Greater Chicago Region – 120,000 eligibles
- ❑ One point of contact for members
- ❑ Person-centered care – seamless across services and settings of care
- ❑ Easy to navigate for members and providers
- ❑ Providers participate in integrated program = Medicare + Medicaid
- ❑ Lower cost of care through wellness, prevention, coordination and community-based services



Integrated Care Delivery System (ICDS)



One ID Card

One provider bill / one EOB and provider payment for Medicare primary, Medicaid secondary or Medicaid primary svcs as applicable

One coordinated care team – one case manager responsible for coordination along continuum

One priority - member needs and preferences

One source of flexible, Medicaid, Medicare and non-medical benefits that help members stay in the most appropriate setting

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Our Approach

- ❑ Face-to-face care management
- ❑ Fully integrated benefits
- ❑ Member-centered
- ❑ Stakeholder and Provider Engagement
 - Member Advisory Committees
 - Community partnerships
 - Provider Advisory Committees
 - Provider collaborations



Coordination Across All Services

Member-Centered Approach

Home & Community-Based Services (HCBS):

- Consumer-directed care
- Full array of home & community-based support
- Adult day care

Support Services:

- Home modifications
- Assistive equipment
- Durable medical equipment (DME)



Assisted Living:

- Adult foster care
- Assisted living

Institutional care:

- Custodial
- Specialty Care

Medical / Acute Services:

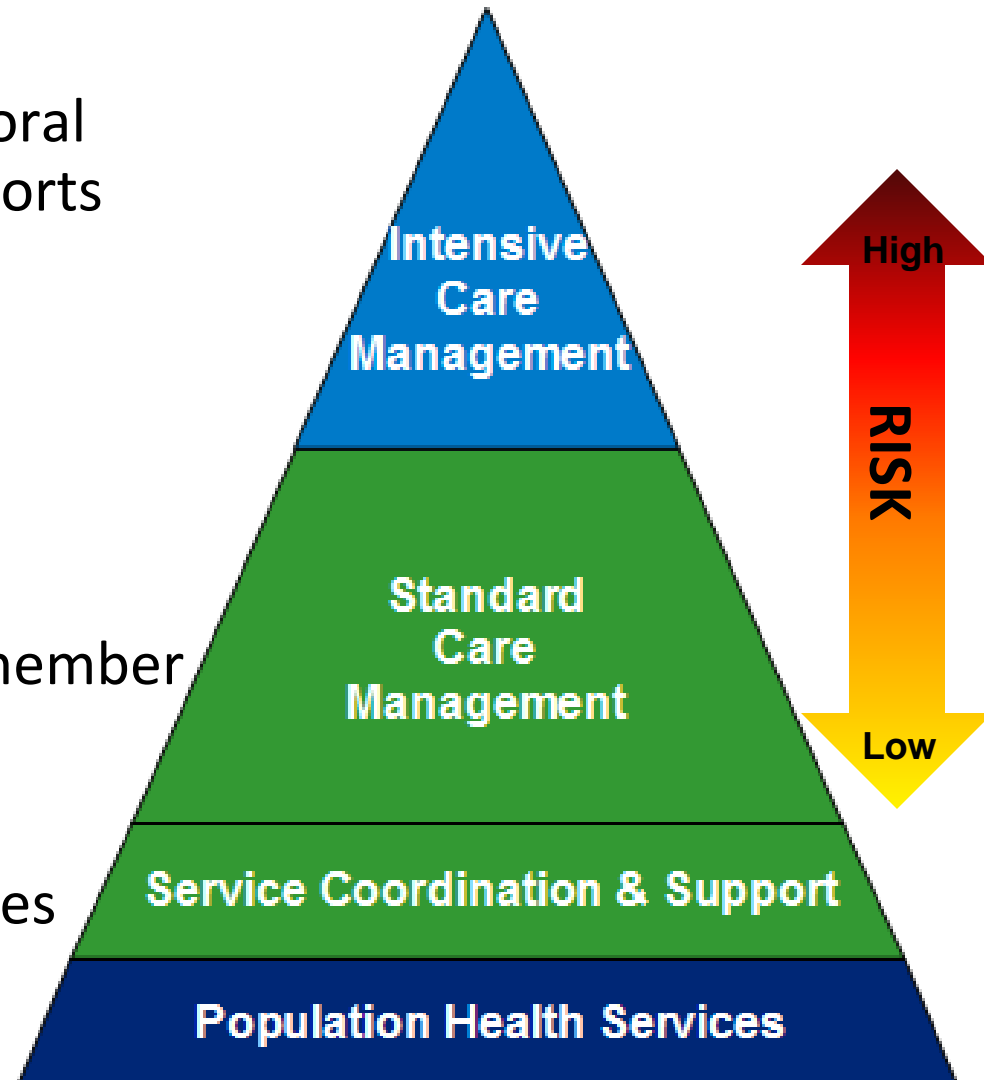
- Cost sharing for duals

Non-Medicaid Community Supports



Innovations in Care Coordination

- Integrated Care Management Program
- Integrate physical and behavioral health with psychosocial supports
- Person centered
- Single case manager
- Predicative modeling and risk stratification
- Promote independence and member engagement in care planning including self direction
- Respond to cultural preferences



Engaging Providers - Supported Payment Structures

- ❑ Pay for Performance (P4P)
- ❑ Medicaid Health Homes and Patient-Centered Medical Homes
- ❑ Shared Savings Model
- ❑ Risk-Share Models
- ❑ Accountable Care Organizations (ACOs) – Aetna Medicaid actively supports provider organizations in the development of ACOs. This typically includes data sharing/support, the development of tailored reimbursement structures (with either shared savings or risk), as well as quality benchmarks and outcome measurements.



Look Forward to Being a Part of the Solution

- ❑ Approximately 9 million nationally
- ❑ Multiple healthcare needs and high cost
 - 36% of total Medicare spending
 - 39% of total Medicaid spending
- ❑ Characteristics of MMEs –Age 21 -65
 - Roughly 1/3 have a physical disability
 - 2/3 have mental illness and/or substance abuse
 - 10 – 15% have intellectual and developmental disabilities
 - 2% have Alzheimer's/Dementia
- ❑ Less than 2% enrolled in a coordinated care program

