

		FOR BHF USE					

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2011
STATE OF ILLINOIS
DEPARTMENT OF HEALTHCARE AND FAMILY SERVICES
FINANCIAL AND STATISTICAL REPORT (COST REPORT)
FOR LONG-TERM CARE FACILITIES
(FISCAL YEAR 2011)

IMPORTANT NOTICE
THIS AGENCY IS REQUESTING DISCLOSURE OF INFORMATION THAT IS NECESSARY TO ACCOMPLISH THE STATUTORY PURPOSE AS OUTLINED IN 210 ILCS 45/3-208. DISCLOSURE OF THIS INFORMATION IS MANDATORY. FAILURE TO PROVIDE ANY INFORMATION ON OR BEFORE THE DUE DATE WILL RESULT IN CESSATION OF PROGRAM PAYMENTS. THIS FORM HAS BEEN APPROVED BY THE FORMS MANAGEMENT CENTER.

I. IDPH License ID Number: <u>0037036</u>		II. CERTIFICATION BY AUTHORIZED FACILITY OFFICER																																																	
Facility Name: <u>Pilot House of Cairo, Inc.</u>		I have examined the contents of the accompanying report to the State of Illinois, for the period from <u>01/01/2011</u> to <u>12/31/2011</u> and certify to the best of my knowledge and belief that the said contents are true, accurate and complete statements in accordance with applicable instructions. Declaration of preparer (other than provider) is based on all information of which preparer has any knowledge. Intentional misrepresentation or falsification of any information in this cost report may be punishable by fine and/or imprisonment.																																																	
Address: <u>1111 Washington</u> <u>Cairo</u> <u>62914</u> Number City Zip Code																																																			
County: <u>Alexander</u>																																																			
Telephone Number: <u>(618) 734-3706</u> Fax # <u>(618) 833-4993</u>																																																			
HFS ID Number: _____																																																			
Date of Initial License for Current Owners: <u>08/25/1988</u>		<table><tr><td rowspan="2">Officer or Administrator of Provider</td><td>(Signed) _____</td><td>(Date) _____</td></tr><tr><td>(Type or Print Name) <u>Ashley Alley</u></td><td></td></tr><tr><td rowspan="4">Paid Preparer</td><td>(Title) <u>Asst. Comptroller</u></td><td></td></tr><tr><td>(Signed) _____</td><td>(Date) _____</td></tr><tr><td>(Print Name and Title) _____</td><td></td></tr><tr><td>(Firm Name & Address) _____</td><td></td></tr><tr><td colspan="2"></td><td>(Telephone) <u>()</u></td><td>Fax # ()</td></tr></table>		Officer or Administrator of Provider	(Signed) _____	(Date) _____	(Type or Print Name) <u>Ashley Alley</u>		Paid Preparer	(Title) <u>Asst. Comptroller</u>		(Signed) _____	(Date) _____	(Print Name and Title) _____		(Firm Name & Address) _____				(Telephone) <u>()</u>	Fax # ()																														
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	(Firm Name & Address) _____																																																		
		(Telephone) <u>()</u>	Fax # ()																																																
Type of Ownership:																																																			
<table><tr><td>☐</td><td>VOLUNTARY,NON-PROFIT</td><td>☒</td><td>PROPRIETARY</td><td>☐</td><td>GOVERNMENTAL</td></tr><tr><td>☐</td><td>Charitable Corp.</td><td>☐</td><td>Individual</td><td>☐</td><td>State</td></tr><tr><td>☐</td><td>Trust</td><td>☐</td><td>Partnership</td><td>☐</td><td>County</td></tr><tr><td colspan="2">IRS Exemption Code _____</td><td>☒</td><td>Corporation</td><td>☐</td><td>Other _____</td></tr><tr><td colspan="2"></td><td>☐</td><td>"Sub-S" Corp.</td><td colspan="2">_____</td></tr><tr><td colspan="2"></td><td>☐</td><td>Limited Liability Co.</td><td colspan="2">_____</td></tr><tr><td colspan="2"></td><td>☐</td><td>Trust</td><td colspan="2">_____</td></tr><tr><td colspan="2"></td><td>☐</td><td>Other</td><td colspan="2">_____</td></tr></table>		☐	VOLUNTARY,NON-PROFIT	☒	PROPRIETARY	☐	GOVERNMENTAL	☐	Charitable Corp.	☐	Individual	☐	State	☐	Trust	☐	Partnership	☐	County	IRS Exemption Code _____		☒	Corporation	☐	Other _____			☐	"Sub-S" Corp.	_____				☐	Limited Liability Co.	_____				☐	Trust	_____				☐	Other	_____			
☐	VOLUNTARY,NON-PROFIT	☒	PROPRIETARY	☐	GOVERNMENTAL																																														
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		☐	Trust	_____																																															
		☐	Other	_____																																															
In the event there are further questions about this report, please contact:																																																			
Name: <u>Ashley Alley</u>		Telephone Number: <u>(618) 833-5070 x11</u>																																																	
Email Address: _____																																																			
		MAIL TO: BUREAU OF HEALTH FINANCE ILLINOIS DEPT OF HEALTHCARE AND FAMILY SERVICES 201 S. Grand Avenue East Springfield, IL 62763-0001 Phone # (217) 782-1630																																																	

Facility Name & ID Number Pilot House of Cairo, Inc.

0037036 Report Period Beginning: 01/01/2011 Ending: 12/31/2011

III. STATISTICAL DATA

A. Licensure/certification level(s) of care; enter number of beds/bed days, (must agree with license). Date of change in licensed beds 5840

	1	2	3	4	
	Beds at Beginning of Report Period	Licensure Level of Care	Beds at End of Report Period	Licensed Bed Days During Report Period	
1		Skilled (SNF)			1
2		Skilled Pediatric (SNF/PED)			2
3		Intermediate (ICF)			3
4		Intermediate/DD			4
5		Sheltered Care (SC)			5
6	16	ICF/DD 16 or Less	16	5,840	6
7	16	TOTALS	16	5,840	7

B. Census-For the entire report period.

	1	2	3	4	5	
	Level of Care	Patient Days by Level of Care and Primary Source of Payment				
		Medicaid Recipient	Private Pay	Other	Total	
8	SNF					8
9	SNF/PED					9
10	ICF					10
11	ICF/DD					11
12	SC					12
13	DD 16 OR LESS	5,386			5,386	13
14	TOTALS	5,386			5,386	14

C. Percent Occupancy. (Column 5, line 14 divided by total licensed bed days on line 7, column 4.) 92.23%

D. How many bed-hold days during this year were paid by the Department?

89 (Do not include bed-hold days in Section B.)

E. List all services provided by your facility for non-patients. (E.g., day care, "meals on wheels", outpatient therapy)

None

F. Does the facility maintain a daily midnight census?

Yes

G. Do pages 3 & 4 include expenses for services or investments not directly related to patient care?

YES

☐

NO

X

H. Does the BALANCE SHEET (page 17) reflect any non-care assets?

YES

☐

NO

X

I. On what date did you start providing long term care at this location?

Date started 01/01/1991

J. Was the facility purchased or leased after January 1, 1978?

YES

☒

Date 01/01/1991

NO

☐

K. Was the facility certified for Medicare during the reporting year?

YES

☐

NO

X

If YES, enter number of beds certified _____ and days of care provided _____

Medicare Intermediary _____

IV. ACCOUNTING BASIS

ACCRUAL

☒

MODIFIED

CASH*

☐

CASH*

☐

Is your fiscal year identical to your tax year?

YES

☒

NO

☐

Tax Year: 12/31/2011 Fiscal Year: 12/31/2011

* All facilities other than governmental must report on the accrual basis.

Facility Name & ID Number Pilot House of Cairo, Inc. # 0037036 Report Period Beginning: 01/01/2011 Ending: 12/31/2011

V. COST CENTER EXPENSES (throughout the report, please round to the nearest dollar)

	Operating Expenses	Costs Per General Ledger				Reclass- ification 5	Reclassified Total 6	Adjust- ments 7	Adjusted Total 8	FOR BHF USE ONLY		
		Salary/Wage 1	Supplies 2	Other 3	Total 4					9	10	
	A. General Services											
1	Dietary		4,096	988	5,084		5,084		5,084			1
2	Food Purchase		46,354		46,354		46,354		46,354			2
3	Housekeeping	22,914	4,032	325	27,271		27,271	86	27,357			3
4	Laundry		336		336		336		336			4
5	Heat and Other Utilities			21,075	21,075		21,075	215	21,290			5
6	Maintenance		3,758	1,832	5,590		5,590	4,761	10,351			6
7	Other (specify):*											7
8	TOTAL General Services	22,914	58,576	24,220	105,710		105,710	5,062	110,772			8
	B. Health Care and Programs											
9	Medical Director			3,600	3,600		3,600		3,600			9
10	Nursing and Medical Records	174,857	2,529	12,986	190,372		190,372	1,042	191,414			10
10a	Therapy		172	2,302	2,474		2,474		2,474			10a
11	Activities	26,133		497	26,630		26,630		26,630			11
12	Social Services		3,655	1,435	5,090		5,090	(476)	4,614			12
13	CNA Training	396		1,953	2,349		2,349		2,349			13
14	Program Transportation		5,537	2,588	8,125		8,125	521	8,646			14
15	Other (specify):* Day Training Expense			83,438	83,438		83,438	(83,438)				15
16	TOTAL Health Care and Programs	201,386	11,893	108,799	322,078		322,078	(82,351)	239,727			16
	C. General Administration											
17	Administrative	24,015		6,000	30,015		30,015	4,965	34,980			17
18	Directors Fees			2,000	2,000		2,000		2,000			18
19	Professional Services			26,034	26,034		26,034	(23,932)	2,102			19
20	Dues, Fees, Subscriptions & Promotions			2,257	2,257		2,257	(40)	2,217			20
21	Clerical & General Office Expenses		1,555	2,796	4,351		4,351	7,610	11,961			21
22	Employee Benefits & Payroll Taxes			37,018	37,018		37,018	2,451	39,469			22
23	Inservice Training & Education			27	27		27	1	28			23
24	Travel and Seminar											24
25	Other Admin. Staff Transportation											25
26	Insurance-Prop.Liab.Malpractice			5,619	5,619		5,619	236	5,855			26
27	Other (specify):*											27
28	TOTAL General Administration	24,015	1,555	81,751	107,321		107,321	(8,709)	98,612			28
29	TOTAL Operating Expense (sum of lines 8, 16 & 28)	248,315	72,024	214,770	535,109		535,109	(85,998)	449,111			29

*Attach a schedule if more than one type of cost is included on this line, or if the total exceeds \$1000.

NOTE: Include a separate schedule detailing the reclassifications made in column 5. Be sure to include a detailed explanation of each reclassification.

V. COST CENTER EXPENSES (continued)

	Capital Expense	Cost Per General Ledger				Reclass-ification	Reclassified Total	Adjust-ments	Adjusted Total	FOR BHF USE ONLY		
		Salary/Wage	Supplies	Other	Total					9	10	
	D. Ownership	1	2	3	4	5	6	7	8			
30	Depreciation			1,785	1,785		1,785	13,015	14,800			30
31	Amortization of Pre-Op. & Org.											31
32	Interest											32
33	Real Estate Taxes			10,840	10,840		10,840	153	10,993			33
34	Rent-Facility & Grounds			38,400	38,400		38,400	(37,897)	503			34
35	Rent-Equipment & Vehicles							28	28			35
36	Other (specify):* See Pg. 24			22,703	22,703		22,703	(22,703)				36
37	TOTAL Ownership			73,728	73,728		73,728	(47,404)	26,324			37
	Ancillary Expense											
	E. Special Cost Centers											
38	Medically Necessary Transportation											38
39	Ancillary Service Centers											39
40	Barber and Beauty Shops											40
41	Coffee and Gift Shops											41
42	Provider Participation Fee			22,112	22,112		22,112		22,112			42
43	Other (specify):*											43
44	TOTAL Special Cost Centers			22,112	22,112		22,112		22,112			44
45	GRAND TOTAL COST (sum of lines 29, 37 & 44)	248,315	72,024	310,610	630,949		630,949	(133,402)	497,547			45

*Attach a schedule if more than one type of cost is included on this line, or if the total exceeds \$1000.

VI. ADJUSTMENT DETAIL

A. The expenses indicated below are non-allowable and should be adjusted out of Schedule V, pages 3 or 4 via column 7.
In column 2 below, reference the line on which the particular cost was included. (See instructions.)

	NON-ALLOWABLE EXPENSES	1 Amount	2 Refer- ence	3 BHF USE ONLY	
1	Day Care	\$ (83,438)	15	\$	1
2	Other Care for Outpatients				2
3	Governmental Sponsored Special Programs				3
4	Non-Patient Meals	(502)	22		4
5	Telephone, TV & Radio in Resident Rooms				5
6	Rented Facility Space				6
7	Sale of Supplies to Non-Patients				7
8	Laundry for Non-Patients				8
9	Non-Straightline Depreciation	12,837	30		9
10	Interest and Other Investment Income				10
11	Discounts, Allowances, Rebates & Refunds				11
12	Non-Working Officer's or Owner's Salary				12
13	Sales Tax				13
14	Non-Care Related Interest				14
15	Non-Care Related Owner's Transactions				15
16	Personal Expenses (Including Transportation)				16
17	Non-Care Related Fees				17
18	Fines and Penalties	(110)	21		18
19	Entertainment				19
20	Contributions	(20)	20		20
21	Owner or Key-Man Insurance				21
22	Special Legal Fees & Legal Retainers				22
23	Malpractice Insurance for Individuals				23
24	Bad Debt				24
25	Fund Raising, Advertising and Promotional	(20)	20		25
26	Income Taxes and Illinois Personal Property Replacement Tax	(2,057)	36		26
27	CNA Training for Non-Employees				27
28	Yellow Page Advertising				28
29	Other-Attach Schedule Pg. 5A	(21,199)			29
30	SUBTOTAL (A): (Sum of lines 1-29)	\$ (94,509)		\$	30

BHF USE ONLY							
48		49		50		51	
						52	

B. If there are expenses experienced by the facility which do not appear in the
general ledger, they should be entered below.(See instructions.)

		1 Amount	2 Reference	
31	Non-Paid Workers-Attach Schedule*	\$		31
32	Donated Goods-Attach Schedule*			32
33	Amortization of Organization & Pre-Operating Expense			33
34	Adjustments for Related Organization Costs (Schedule VII)	(38,893)		34
35	Other- Attach Schedule			35
36	SUBTOTAL (B): (sum of lines 31-35)	\$ (38,893)		36
37	(sum of SUBTOTALS TOTAL ADJUSTMENTS (A) and (B))	\$ (133,402)		37

*These costs are only allowable if they are necessary to meet minimum
licensing standards. Attach a schedule detailing the items included
on these lines.

C. Are the following expenses included in Sections A to D of pages 3
and 4? If so, they should be reclassified into Section E. Please
reference the line on which they appear before reclassification.
(See instructions.)

		1 Yes	2 No	3 Amount	4 Reference	
38	Medically Necessary Transport.			\$		38
39						39
40	Gift and Coffee Shops					40
41	Barber and Beauty Shops					41
42	Laboratory and Radiology					42
43	Prescription Drugs					43
44						44
45	Other-Attach Schedule					45
46	Other-Attach Schedule					46
47	TOTAL (C): (sum of lines 38-46)			\$		47

ID#

0037036

Report Period Beginning:

01/01/2011

Ending:

12/31/2011

NON-ALLOWABLE EXPENSES			Sch. V Line	
		Amount	Reference	
1	PAC Dues	\$ (77)	20	1
2	Personal Items/Clothing/Etc.	(279)	12	2
3	Floral	(197)	12	3
4	Tax Penalties	(798)	36	4
5	Federal Income Tax	(19,848)	36	5
6				6
7				7
8				8
9				9
10				10
11				11
12				12
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40				40
41				41
42				42
43				43
44				44
45				45
46				46
47				47
48				48
49	Total	(21,199)		49

Summary A

12/31/2011

[illegible]

Summary B

12/31/2011

[illegible]

VII. RELATED PARTIES

A. Enter below the names of ALL owners and related organizations (parties) as defined in the instructions. Use Page 6-Supplemental as necessary.

1 OWNERS		2 RELATED NURSING HOMES		3 OTHER RELATED BUSINESS ENTITIES		
Name	Ownership %	Name	City	Name	City	Type of Business
JoAnn Keller	50	Mulberry Manor	Anna	kel-Tech Mgmt. Co.	Anna	Mgmt Services
James K. Keller	50	Holly Hill	Anna	JR's Centre	Anna	Workshop
		Lincoln Square	Jonesboro	ILS 1-3 & 5-6	Anna	CILA
		Glen Brook	Vienna	ILS 4	Metropolis	CILA
		Krypton	Metropolis	ILS Land Trust	Anna	Land Trust
		New Way	Anna	J& J Partners	Anna	Land Trust
				CIL	Anna	CILA

B. Are any costs included in this report which are a result of transactions with related organizations? This includes rent, management fees, purchase of supplies, and so forth.

☒ YES

☐ NO

If yes, costs incurred as a result of transactions with related organizations must be fully itemized in accordance with the instructions for determining costs as specified for this form.

1		2	3 Cost Per General Ledger	4	5 Cost to Related Organization	6	7	8 Difference:	
Schedule V		Line	Item	Amount	Name of Related Organization	Percent of Ownership	Operating Cost of Related Organization	Adjustments for Related Organization Costs (7 minus 4)	
1	V	3	Housekeeping	\$	kel-Tech Management Co.	25.00%	\$ 86	\$ 86	1
2	V	5	Heat and Other Utilities		kel-Tech Management Co.	25.00%	215	215	2
3	V	6	Maintenance		kel-Tech Management Co.	25.00%	191	191	3
4	V	10	Educational Supplies		kel-Tech Management Co.	25.00%	3	3	4
5	V	14	Program Transportation		kel-Tech Management Co.	25.00%	521	521	5
6	V	19	Professional Services		kel-Tech Management Co.	25.00%	68	68	6
7	V	20	Dues, Fees, & Subscriptions		kel-Tech Management Co.	25.00%	77	77	7
8	V	21	Clerical & General		kel-Tech Management Co.	25.00%	1,004	1,004	8
9	V	22	Employee Benefits		kel-Tech Management Co.	25.00%	2,953	2,953	9
10	V	23	Inservice Trn'g & Education		kel-Tech Management Co.	25.00%	1	1	10
11	V	26	Insurance		kel-Tech Management Co.	25.00%	236	236	11
12	V	30	Depreciation		kel-Tech Management Co.	25.00%	178	178	12
13	V	33	Real Estate Taxes		kel-Tech Management Co.	25.00%	153	153	13
14	Total			\$			\$ 5,686	\$ * 5,686	14

* Total must agree with the amount recorded on line 34 of Schedule VI.

VII. RELATED PARTIES (continued)

B. Are any costs included in this report which are a result of transactions with related organizations? This includes rent, management fees, purchase of supplies, and so forth.

☒ YES ☐ NO

If yes, costs incurred as a result of transactions with related organizations must be fully itemized in accordance with the instructions for determining costs as specified for this form.

1		2	3 Cost Per General Ledger	4	5 Cost to Related Organization	6	7	8 Difference:	
Schedule V		Line	Item	Amount	Name of Related Organization	Percent of Ownership	Operating Cost of Related Organization	Adjustments for Related Organization Costs (7 minus 4)	
15	V	34	Rent-Facility	\$	kel-Tech Management Co.	25.00%	\$ 503	\$ 503	15
16	V	35	Rent- Equipment		kel-Tech Management Co.	25.00%	28	28	16
17	V	10	Nursing		kel-Tech Management Co.	25.00%	1,039	1,039	17
18	V	17	Administration		kel-Tech Management Co.	25.00%	4,965	4,965	18
19	V	21	Clerical		kel-Tech Management Co.	25.00%	6,716	6,716	19
20	V	6	Maintenance		kel-Tech Management Co.	25.00%	4,570	4,570	20
21	V								21
22	V								22
23	V	19	Professional Services	24,000	kel-Tech Management Co.	25.00%		(24,000)	23
24	V	34	Building Lease	38,400	Pilot House Land Trust	100.00%		(38,400)	24
25	V								25
26	V								26
27	V								27
28	V								28
29	V								29
30	V								30
31	V								31
32	V								32
33	V								33
34	V								34
35	V								35
36	V								36
37	V								37
38	V								38
39	Total			\$ 62,400			\$ 17,821	\$ * (44,579)	39

* Total must agree with the amount recorded on line 34 of Schedule VI.

VII. RELATED PARTIES

A. (Continued) Enter below the names of ALL owners and related organizations (parties) as defined in the instructions.

	1 OWNERS		2 RELATED NURSING HOMES		3 OTHER RELATED BUSINESS ENTITIES			
	Name	Ownership %	Name	City	Name	City	Type of Business	
1	Don Pippins	50	Holly Hill	Anna				1
2	Denise Pippins	50	Holly Hill	Anna				2
3	Don Pippins	50	New Way	Anna				3
4	Denise Pippins	50	New Way	Anna				4
5	Jacob L. Alley	50	Lincoln Square	Jonesboro				5
6	Diana Alley	50	Lincoln Square	Jonesboro				6
7	Jacob L. Alley	50	Krypton	Metropolis				7
8	Diana Alley	50	Krypton	Metropolis				8
9	James A. Keller	50	Glen Brook	Vienna				9
10	Norine Keller	50	Glen Brook	Vienna				10
11	JoAnn Keller	50	Mulberry Manor	Anna				11
12	James K. Keller	50	Mulberry Manor	Anna				12
13	Don Pippins	50			CIL	Anna	CILA	13
14	Denise Pippins	50			CIL	Anna	CILA	14
15	Don Pippins	25			kel-Tech Mgmt. Co.	Anna	Management Servie	15
16	James A. Keller	25			kel-Tech Mgmt. Co.	Anna	Management Servie	16
17	James K. Keller	25			kel-Tech Mgmt. Co.	Anna	Management Servie	17
18	Jacob L. Alley	25			kel-Tech Mgmt. Co.	Anna	Management Servie	18
19	Don Pippins	25			Independent Living Se	Anna	CILA	19
20	James A. Keller	25			Independent Living Se	Anna	CILA	20
21	James K. Keller	25			Independent Living Se	Anna	CILA	21
22	Jacob L. Alley	25			Independent Living Se	Anna	CILA	22
23	Don Pippins	25			ILS Land Trust	Anna	Land Trust	23
24	James A. Keller	25			ILS Land Trust	Anna	Land Trust	24
25	James K. Keller	25			ILS Land Trust	Anna	Land Trust	25
26	Jacob L. Alley	25			ILS Land Trust	Anna	Land Trust	26
27	JoAnn Keller	50			J & J Partners	Anna	Land Trust	27
28	James K. Keller	50			J & J Partners	Anna	Land Trust	28
29	James K. Keller	25			JR's Centre	Anna	Workshop	29
30	Don Pippins	25			JR's Centre	Anna	Workshop	30

Facility Name & ID Number Pilot House of Cairo, Inc. # 0037036 Report Period Beginning: 01/01/2011 Ending: 12/31/2011

VII. RELATED PARTIES (continued)

C. Statement of Compensation and Other Payments to Owners, Relatives and Members of Board of Directors.

NOTE: ALL owners (even those with less than 5% ownership) and their relatives who receive any type of compensation from this home must be listed on this schedule.

	1 Name	2 Title	3 Function	4 Ownership Interest	5 Compensation Received From Other Nursing Homes*	6 Average Hours Per Work Week Devoted to this Facility and % of Total Work Week		7 Compensation Included in Costs for this Reporting Period**		8 Schedule V. Line & Column Reference	
						Hours	Percent	Description	Amount		
1	JoAnn Keller	Owner	Administrator	50.00	102,000	4	10.00	Admin.	\$ 24,015	17-1	1
2	James K. Keller	Owner		50.00	14,400						2
3	James A. Keller	Vice President	Director	0.00	18,000			Director	2,000	18-3	3
4											4
5											5
6											6
7											7
8	kel-Tech Allocation										8
9	Diana Alley							Nursing	1,039	19-3	9
10	Jacob Alley							Maintenance	3,976	19-3	10
11	James A. Keller							Administration	4,965	19-3	11
12											12
13								TOTAL	\$ 35,995		13

* If the owner(s) of this facility or any other related parties listed above have received compensation from other nursing homes, attach a schedule detailing the name(s) of the home(s) as well as the amount paid. THIS AMOUNT MUST AGREE TO THE AMOUNTS CLAIMED ON THE THE OTHER NURSING HOMES' COST REPORTS.

** This must include all forms of compensation paid by related entities and allocated to Schedule V of this report (i.e., management fees). FAILURE TO PROPERLY COMPLETE THIS SCHEDULE INDICATING ALL FORMS OF COMPENSATION RECEIVED FROM THIS HOME, ALL OTHER NURSING HOMES AND MANAGEMENT COMPANIES MAY RESULT IN THE DISALLOWANCE OF SUCH COMPENSATION

Facility Name & ID Number Pilot House of Cairo, Inc. # 0037036 Report Period Beginning: 01/01/2011 Ending: 2/31/2011

VIII. ALLOCATION OF INDIRECT COSTS

A. Are there any costs included in this report which were derived from allocations of central office or parent organization costs? (See instructions.) YES ☒ NO ☐

B. Show the allocation of costs below. If necessary, please attach worksheets.

Name of Related Organization kel- Tech Management Co.
Street Address 158 E. Vienna Street
City / State / Zip Code Anna, IL 62906
Phone Number (618) 833-5070
Fax Number (618) 833-4993

	1	2	3	4	5	6	7	8	9	
	Schedule V		Unit of Allocation		Number of	Total Indirect	Amount of Salary	Facility	Allocation	
	Line	Item	(i.e.,Days, Direct Cost,	Total Units	Subunits Being	Cost Being	Cost Contained	Units	(col.8/col.4)x col.6	
	Reference		Square Feet)		Allocated Among	Allocated	in Column 6			
1	3	Housekeeping	Mgmt Fee Contribution	343,596	8	\$ 1,100	\$	24,000	\$ 77	1
2	3	Office Décor	Mgmt Fee Contribution	343,596	8	129		24,000	9	2
3	5	Utilities Elec/Gas	Mgmt Fee Contribution	343,596	8	2,693		24,000	188	3
4	5	Utilities Water	Mgmt Fee Contribution	343,596	8	390		24,000	27	4
5	6	Grounds Maintenance	Mgmt Fee Contribution	343,596	8	440		24,000	31	5
6	6	Maint. Supplies	Mgmt Fee Contribution	343,596	8	12		24,000	1	6
7	6	Maint. Vehicle	Mgmt Fee Contribution	343,596	8	2,289		24,000	160	7
8	10	Educational Supplies	Mgmt Fee Contribution	343,596	8	43		24,000	3	8
9	14	Repairs Vehicles	Mgmt Fee Contribution	343,596	8	1,469		24,000	103	9
10	14	Transportation	Mgmt Fee Contribution	343,596	8	5,993		24,000	419	10
11	19	Legal & Accounting	Mgmt Fee Contribution	343,596	8	975		24,000	68	11
12	20	Dues Fees Subscriptions	Mgmt Fee Contribution	343,596	8	1,105		24,000	77	12
13	21	Bank Charges	Mgmt Fee Contribution	343,596	8	51		24,000	4	13
14	21	Contract Services	Mgmt Fee Contribution	343,596	8	1,489		24,000	104	14
15	21	Copier Expense Supplies	Mgmt Fee Contribution	343,596	8	106		24,000	7	15
16	21	Copier Expense Service Calls	Mgmt Fee Contribution	343,596	8	235		24,000	16	16
17	21	G & A Misc	Mgmt Fee Contribution	343,596	8	997		24,000	70	17
18	21	G & A Supplies	Mgmt Fee Contribution	343,596	8	6,613		24,000	462	18
19	21	Postage	Mgmt Fee Contribution	343,596	8	1,599		24,000	112	19
20	21	Telephone	Mgmt Fee Contribution	343,596	8	1,588		24,000	111	20
21	21	Cell Phone Expense	Mgmt Fee Contribution	343,596	8	1,283		24,000	90	21
22	21	Utilities - Internet	Mgmt Fee Contribution	343,596	8	408		24,000	28	22
23	22	Ins. Emp. Group	Mgmt Fee Contribution	343,596	8	20,521		24,000	1,433	23
24	22	Ins. W/C	Mgmt Fee Contribution	343,596	8	2,310		24,000	161	24
25	TOTALS					\$ 53,838	\$		\$ 3,761	25

Facility Name & ID Number Pilot House of Cairo, Inc. # 0037036 Report Period Beginning: 01/01/2011 Ending: 2/31/2011

VIII. ALLOCATION OF INDIRECT COSTS

A. Are there any costs included in this report which were derived from allocations of central office or parent organization costs? (See instructions.) YES ☒ NO ☐

B. Show the allocation of costs below. If necessary, please attach worksheets.

Name of Related Organization kel- Tech Management Co.
Street Address 158 E. Vienna Street
City / State / Zip Code Anna, IL 62906
Phone Number (618) 833-5070
Fax Number (618) 833-4993

	1	2	3	4	5	6	7	8	9	
	Schedule V		Unit of Allocation		Number of	Total Indirect	Amount of Salary	Facility	Allocation	
	Line	Item	(i.e.,Days, Direct Cost,	Total Units	Subunits Being	Cost Being	Cost Contained	Units	(col.8/col.4)x col.6	
	Reference		Square Feet)		Allocated Among	Allocated	in Column 6			
1	22	Payroll Tax Exp.	Mgmt Fee Contribution	343,596	8	\$ 19,439	\$	24,000	\$ 1,358	1
2	23	Admin. Staff Training	Mgmt Fee Contribution	343,596	8	10		24,000	1	2
3	26	Ins. Bldg & Liab	Mgmt Fee Contribution	343,596	8	1,708		24,000	119	3
4	26	Ins. Vehicles	Mgmt Fee Contribution	343,596	8	1,674		24,000	117	4
5	30	Depreciation	Mgmt Fee Contribution	343,596	8	2,544		24,000	178	5
6	33	Real Estate Taxes	Mgmt Fee Contribution	343,596	8	2,184		24,000	153	6
7	34	Lease Bldg	Mgmt Fee Contribution	343,596	8	7,200		24,000	503	7
8	35	Lease Equip	Mgmt Fee Contribution	343,596	8	395		24,000	28	8
9	10	Nursing	Mgmt Fee Contribution	343,596	8	14,885	14,885	24,000	1,039	9
10	17	Administration	Mgmt Fee Contribution	343,596	8	71,129	71,129	24,000	4,965	10
11	21	Clerical	Mgmt Fee Contribution	343,596	8	96,212	96,212	24,000	6,716	11
12	6	Maintenance	Mgmt Fee Contribution	343,596	8	65,471	65,471	24,000	4,570	12
13										13
14										14
15										15
16										16
17										17
18										18
19										19
20										20
21										21
22										22
23										23
24										24
25	TOTALS					\$ 282,851	\$ 247,697		\$ 19,747	25

IX. INTEREST EXPENSE AND REAL ESTATE TAX EXPENSE

A. Interest: (Complete details must be provided for each loan - attach a separate schedule if necessary.)

1		2		3	4	5	6		7	8	9	10	
	Name of Lender	Related**		Purpose of Loan	Monthly Payment Required	Date of Note	Amount of Note		Maturity Date	Interest Rate (4 Digits)	Reporting Period Interest Expense		
		YES	NO				Original	Balance					
	A. Directly Facility Related Long-Term												
1							\$					\$	1
2													2
3													3
4													4
5													5
	Working Capital												
6													6
7													7
8													8
9	TOTAL Facility Related						\$					\$	9
	B. Non-Facility Related*												
10													10
11													11
12													12
13													13
14	TOTAL Non-Facility Related						\$					\$	14
15	TOTALS (line 9+line14)						\$					\$	15

16) Please indicate the total amount of mortgage insurance expense and the location of this expense on Sch. V. \$ _____ Line # _____

* Any interest expense reported in this section should be adjusted out on page 5, line 14 and, consequently, page 4, col. 7.
(See instructions.)

** If there is ANY overlap in ownership between the facility and the lender, this must be indicated in column 2.
(See instructions.)

IX. INTEREST EXPENSE AND REAL ESTATE TAX EXPENSE (continued)

B. Real Estate Taxes

		Important, please see the next worksheet, "RE_Tax". The real estate tax statement and bill must accompany the cost report.			
1. Real Estate Tax accrual used on 2010 report.		\$	9,283	1	
2. Real Estate Taxes paid during the year: (Indicate the tax year to which this payment applies. If payment covers more than one year, detail below.)		\$	9,962	2	
3. Under or (over) accrual (line 2 minus line 1).		\$	679	3	
4. Real Estate Tax accrual used for 2011 report. (Detail and explain your calculation of this accrual on the lines below.)		\$	10,161	4	
5. Direct costs of an appeal of tax assessments which has NOT been included in professional fees or other general operating costs on Schedule V, sections A, B or C. (Describe appeal cost below. Attach copies of invoices to support the cost and a copy of the appeal filed with the county.)		\$		5	
6. Subtract a refund of real estate taxes. You must offset the full amount of any direct appeal costs classified as a real estate tax cost plus one-half of any remaining refund. TOTAL REFUND \$ For Tax Year. (Attach a copy of the real estate tax appeal board's decision.)		\$		6	
7. Real Estate Tax expense reported on Schedule V, line 33. This should be a combination of lines 3 thru 6.		\$	10,840	7	
Real Estate Tax History:					
Real Estate Tax Bill for Calendar Year:		2006	8,528	8	
		2007	8,489	9	
		2008	8,741	10	
		2009	9,586	11	
		2010	9,962	12	
Sch IX, Line 7	10840			13	FROM R. E. TAX STATEMENT FOR 2010 \$ 13
kel-Tech Allocation	153			14	PLUS APPEAL COST FROM LINE 5 \$ 14
Sch V, Line 33, Col. 8	10993			15	LESS REFUND FROM LINE 6 \$ 15
				16	AMOUNT TO USE FOR RATE CALCULATION \$ 16

- NOTES:
1. Please indicate a negative number by use of brackets(). Deduct any overaccrual of taxes from prior year.

2. If facility is a non-profit which pays real estate taxes, you must attach a denial of an application for real estate tax exemption unless the building is rented from a for-profit entity.
This denial must be no more than four years old at the time the cost report is filed.

FACILITY NAME Pilot House of Cairo, Inc. COUNTY Alexander

FACILITY IDPH LICENSE NUMBER 0037036

CONTACT PERSON REGARDING THIS REPORT Ashley Alley

TELEPHONE (618) 833-5070 x11 FAX #: (618) 833-4993

Enter the tax index number and real estate tax assessed for 2010 on the lines provided below. Enter only the portion of the cost that applies to the operation of the nursing home in Column D. Real estate tax applicable to any portion of the nursing home property which is vacant, rented to other organizations, or used for purposes other than long term care must not be entered in Column D. Do not include cost for any period other than calendar year 2010.

PLEASE NOTE: *Payment information from the Internet* or otherwise is ***not considered acceptable tax bill documentation*** . Facilities located in Cook County are required to provide copies of their original **second installment** tax bill.

X. BUILDING AND GENERAL INFORMATION:

A. Square Feet:

4,300

B. General Construction Type:

Exterior

Vinyl/Brick

Frame

Wood

Number of Stories

1

C. Does the Operating Entity?

☐

(a) Own the Facility

☒

(b) Rent from a Related Organization.

☐

(c) Rent from Completely Unrelated Organization.

(Facilities checking (a) or (b) must complete Schedule XI. Those checking (c) may complete Schedule XI or Schedule XII-A. See instructions.)

D. Does the Operating Entity?

☒

(a) Own the Equipment

☐

(b) Rent equipment from a Related Organization.

☐

(c) Rent equipment from Completely Unrelated Organization.

(Facilities checking (a) or (b) must complete Schedule XI-C. Those checking (c) may complete Schedule XI-C or Schedule XII-B. See instructions.)

E. List all other business entities owned by this operating entity or related to the operating entity that are located on or adjacent to this nursing home's grounds (such as, but not limited to, apartments, assisted living facilities, day training facilities, day care, independent living facilities, CNA training facilities, etc.) List entity name, type of business, square footage, and number of beds/units available (where applicable).

F. Does this cost report reflect any organization or pre-operating costs which are being amortized?

☐

YES

☒

NO

If so, please complete the following:

1. Total Amount Incurred:

2. Number of Years Over Which it is Being Amortized:

3. Current Period Amortization:

4. Dates Incurred:

Nature of Costs:

(Attach a complete schedule detailing the total amount of organization and pre-operating costs.)

XI. OWNERSHIP COSTS:

A. Land.

	1	2	3	4	
	Use	Square Feet	Year Acquired	Cost	
1	Healthcare	10,000	1987	\$ 16,000	1
2					2
3	TOTALS	10,000		\$ 16,000	3

Facility Name & ID Number Pilot House of Cairo, Inc.

0037036

Report Period Beginning:

01/01/2011

Ending:

12/31/2011

XI. OWNERSHIP COSTS (continued)

B. Building and Improvement Costs-Including Fixed Equipment. (See instructions.) Round all numbers to nearest dollar.

	1	2	3	4	5	6	7	8	9	
	Beds*	FOR BHF USE ONLY	Year Acquired	Year Constructed	Cost	Current Book Depreciation	Life in Years	Straight Line Depreciation	Adjustments	Accumulated Depreciation
4	16		1988	1988	\$ 269,543	\$	31.5	\$ 8,558	\$ 8,558	\$ 198,600
5										
6										
7										
8										
	Improvement Type**									
9	Sprinkler Compressor			1998	639	43	15	43		580
10	Vinyl Floor			2001	918		7			918
11	Security Alarm System			2003	700		7			700
12	Roof			2003	7,000	327	15	467	140	4,086
13	4 Emergency Lights			2004	395		7	35	35	395
14	Carpet & Tile Flooring			2004	8,211		7	1,075	1,075	8,211
15	Heating Unit			2005	1,754	157	7	251	94	1,715
16	Security Alarm Panel			2006	500		7	71	71	391
17	Hot Water Heater			2006	645	43	7	92	49	506
18	Improvements - Paint/Stain			2008	764		7	109	109	382
19	Counter Top			2008	1,629		7	233	233	815
20	New Floor			2009	1,067		7	152	152	380
21	Carpet			2010	955		7	136	136	227
22	6 Pendants			2010	1,013		7	145	145	181
23										
24										
25										
26										
27										
28										
29										
30										
31										
32										
33										
34										
35										
36										

*Total beds on this schedule must agree with page 2.

**Improvement type must be detailed in order for the cost report to be considered complete

See Page 12A, Line 70 for total

Facility Name & ID Number Pilot House of Cairo, Inc.

0037036

Report Period Beginning:

01/01/2011 Ending: 12/31/2011

XI. OWNERSHIP COSTS (continued)**B. Building and Improvement Costs-Including Fixed Equipment. (See instructions.) Round all numbers to nearest dollar.**

1 Improvement Type**		3 Year Constructed	4 Cost	5 Current Book Depreciation	6 Life in Years	7 Straight Line Depreciation	8 Adjustments	9 Accumulated Depreciation	
37			\$	\$		\$	\$		37
38									38
39									39
40									40
41									41
42									42
43									43
44									44
45									45
46									46
47									47
48									48
49									49
50									50
51									51
52									52
53									53
54									54
55									55
56									56
57									57
58									58
59									59
60									60
61									61
62									62
63									63
64									64
65									65
66									66
67									67
68									68
69									69
70	TOTAL (lines 4 thru 69)		\$ 295,733	\$ 570		\$ 11,367	\$ 10,797	\$ 218,087	70

**Improvement type must be detailed in order for the cost report to be considered complete.

XI. OWNERSHIP COSTS (continued)

C. Equipment Costs-Excluding Transportation. (See instructions.)

	Category of Equipment	1 Cost	Current Book Depreciation 2	Straight Line Depreciation 3	4 Adjustments	Component Life 5	Accumulated Depreciation 6	
71	Purchased in Prior Years	\$28,244	\$669	\$3,196	\$2,527		\$17,034	71
72	Current Year Purchases	546	546	59	(487)		59	72
73	Fully Depreciated Assets	11,593					11,593	73
74								74
75	TOTALS	\$40,383	\$1,215	\$3,255	\$2,040		\$28,686	75

D. Vehicle Costs. (See instructions.)*

	1 Use	Model, Make and Year 2	Year Acquired 3	4 Cost	Current Book Depreciation 5	Straight Line Depreciation 6	7 Adjustments	Life in Years 8	Accumulated Depreciation 9	
76	Healthcare	1995 Ford Winstar	1995	\$20,720	\$	\$	\$		\$20,720	76
77	Healthcare	2001 Ford E350 Van	2001	27,655					27,655	77
78	Healthcare	2005 Chev. Trail Blazer	2005	22,215					22,215	78
79										79
80	TOTALS			\$70,590	\$	\$	\$		\$70,590	80

E. Summary of Care-Related Assets

	1	2	
	Reference	Amount	
81	Total Historical Cost (line 3, col.4 + line 70, col.4 + line 75, col.1 + line 80, col.4) + (Pages 12B thru 12I, if applicable)	\$422,706	81
82	Current Book Depreciation (line 70, col.5 + line 75, col.2 + line 80, col.5) + (Pages 12B thru 12I, if applicable)	\$1,785	82
83	Straight Line Depreciation (line 70, col.7 + line 75, col.3 + line 80, col.6) + (Pages 12B thru 12I, if applicable)	\$14,622	83
84	Adjustments (line 70, col.8 + line 75, col.4 + line 80, col.7) + (Pages 12B thru 12I, if applicable)	\$12,837	84
85	Accumulated Depreciation (line 70, col.9 + line 75, col.6 + line 80, col.9) + (Pages 12B thru 12I, if applicable)	\$317,363	85

F. Depreciable Non-Care Assets Included in General Ledger. (See instructions.)

	1 Description & Year Acquired	2 Cost	Current Book Depreciation 3	Accumulated Depreciation 4	
86		\$	\$	\$	86
87					87
88					88
89					89
90					90
91	TOTALS	\$	\$	\$	91

G. Construction-in-Progress

	Description	Cost	
92		\$	92
93			93
94			94
95		\$	95

* Vehicles used to transport residents to & from day training must be recorded in XI-F, not XI-D.

** This must agree with Schedule V line 30, column 8.

XII. RENTAL COSTS

A. Building and Fixed Equipment (See instructions.)

1. Name of Party Holding Lease:Related Party
2. Does the facility also pay real estate taxes in addition to rental amount shown below on line 7, column 4?
If NO, see instructions.

		1 Year Constructed	2 Number of Beds	3 Original Lease Date	4 Rental Amount	5 Total Years of Lease	6 Total Years Renewal Option*	
3	Original Building:				\$			3
4	Additions							4
5								5
6								6
7	TOTAL				\$			7

8. List separately any amortization of lease expense included on page 4, line 34.
This amount was calculated by dividing the total amount to be amortized
by the length of the lease

9. Option to Buy:
- YES
- NO
- Terms:
- *

B. Equipment-Excluding Transportation and Fixed Equipment. (See instructions.)

15. Is Movable equipment rental included in building rental?
- YES
- XNO
16. Rental Amount for movable equipment: \$
- Description:

(Attach a schedule detailing the breakdown of movable equipment)

C. Vehicle Rental (See instructions.)

	1 Use	2 Model Year and Make	3 Monthly Lease Payment	4 Rental Expense for this Period	
17			\$	\$	17
18					18
19					19
20					20
21	TOTAL		\$	\$	21

10. Effective dates of current rental agreement:

Beginning

Ending

11. Rent to be paid in future years under the current rental agreement:

	Fiscal Year Ending	Annual Rent
12.	/2012	\$
13.	/2013	\$
14.	/2014	\$

* If there is an option to buy the building, please provide complete details on attached schedule.

** This amount plus any amortization of lease expense must agree with page 4, line 34.

XIII. EXPENSES RELATING TO CERTIFIED NURSE AIDE (CNA) TRAINING PROGRAMS (See instructions.)

A. TYPE OF TRAINING PROGRAM (If CNAs are trained in another facility program, attach a schedule listing the facility name, address and cost per CNA trained in that facility.)

1. HAVE YOU TRAINED CNAs DURING THIS REPORT PERIOD?

☒ YES

☐ NO

If "yes", please complete the remainder of this schedule. If "no", provide an explanation as to why this training was not necessary.

2. CLASSROOM PORTION:

IN-HOUSE PROGRAM

IN OTHER FACILITY

COMMUNITY COLLEGE

HOURS PER CNA

☒

☐

☐

44

3. CLINICAL PORTION:

IN-HOUSE PROGRAM

IN OTHER FACILITY

HOURS PER CNA

☒

☐

86

B. EXPENSES		ALLOCATION OF COSTS (d)			
		1	2	3	4
		Facility			
		Drop-outs	Completed	Contract	Total
1	Community College Tuition	\$	\$	\$	\$
2	Books and Supplies				
3	Classroom Wages (a)		301		301
4	Clinical Wages (b)		587		587
5	In-House Trainer Wages (c)		1,345		1,345
6	Transportation				
7	Contractual Payments		245		245
8	CNA Competency Tests				
9	TOTALS	\$	\$ 2,478	\$	\$ 2,478
10	SUM OF line 9, col. 1 and 2 (e)	\$	2,478		

- (a) Include wages paid during the classroom portion of training. Do not include fringe benefits.
- (b) Include wages paid during the clinical portion of training. Do not include fringe benefits.
- (c) For in-house training programs only. Do not include fringe benefits.
- (d) Allocate based on if the CNA is from your facility or is being contracted to be trained in your facility. Drop-out costs can only be for costs incurred by your own CNAs.

C. CONTRACTUAL INCOME

In the box below record the amount of income your facility received training CNAs from other facilities.

\$

D. NUMBER OF CNAs TRAINED	
COMPLETED	
1. From this facility	1
2. From other facilities (f)	
DROP-OUTS	
1. From this facility	
2. From other facilities (f)	
TOTAL TRAINED	1

- (e) The total amount of Drop-out and Completed Costs for your own CNAs must agree with Sch. V, line 13, col. 8.
- (f) Attach a schedule of the facility names and addresses of those facilities for which you trained CNAs.

XIV. SPECIAL SERVICES (Direct Cost) (See instructions.)

	1	2	3	4	5	6	7	8		
	Service	Schedule V Line & Column Reference	Staff		Outside Practitioner (other than consultant)		Supplies (Actual or Allocated)	Total Units (Column 2 + 4)	Total Cost (Col. 3 + 5 + 6)	
			Units of Service	Cost	Units	Cost				
1	Licensed Occupational Therapist		hrs	\$		\$	\$		\$	1
2	Licensed Speech and Language Development Therapist		hrs							2
3	Licensed Recreational Therapist		hrs							3
4	Licensed Physical Therapist		hrs							4
5	Physician Care		visits							5
6	Dental Care		visits							6
7	Work Related Program		hrs							7
8	Habilitation		hrs							8
9	Pharmacy		# of prescrpts							9
10	Psychological Services (Evaluation and Diagnosis/ Behavior Modification)		hrs							10
11	Academic Education		hrs							11
12	Other (specify):									12
13	Other (specify):									13
14	TOTAL			\$		\$	\$		\$	14

NOTE: This schedule should include fees (other than consultant fees) paid to licensed practitioners. Consultant fees should be detailed on Schedule XVIII-B. Salaries of unlicensed practitioners, such as CNAs, who help with the above activities should not be listed on this schedule.

XVI. STATEMENT OF CHANGES IN EQUITY

		1 Total	
1	Balance at Beginning of Year, as Previously Reported	\$ 749,191	1
2	Restatements (describe):		2
3			3
4			4
5			5
6	Balance at Beginning of Year, as Restated (sum of lines 1-5)	\$ 749,191	6
	A. Additions (deductions):		
7	NET Income (Loss) (from page 19, line 43)	953	7
8	Aquisitions of Pooled Companies		8
9	Proceeds from Sale of Stock		9
10	Stock Options Exercised		10
11	Contributions and Grants		11
12	Expenditures for Specific Purposes		12
13	Dividends Paid or Other Distributions to Owners	()	13
14	Donated Property, Plant, and Equipment		14
15	Other (describe)		15
16	Other (describe)		16
17	TOTAL Additions (deductions) (sum of lines 7-16)	\$ 953	17
	B. Transfers (Itemize):		
18			18
19			19
20			20
21			21
22			22
23	TOTAL Transfers (sum of lines 18-22)	\$	23
24	BALANCE AT END OF YEAR (sum of lines 6 + 17 + 23)	\$ 750,144	24

* This must agree with page 17, line 47.

XVII. INCOME STATEMENT (attach any explanatory footnotes necessary to reconcile this schedule to Schedules V and VI.) All required classifications of revenue and expense must be provided on this form, even if financial statements are attached.
Note: This schedule should show gross revenue and expenses. Do not net revenue against expense.

1			
	Revenue	Amount	
	A. Inpatient Care		
1	Gross Revenue -- All Levels of Care	\$ 535,010	1
2	Discounts and Allowances for all Levels	()	2
3	SUBTOTAL Inpatient Care (line 1 minus line 2)	\$ 535,010	3
	B. Ancillary Revenue		
4	Day Care	83,438	4
5	Other Care for Outpatients		5
6	Therapy		6
7	Oxygen		7
8	SUBTOTAL Ancillary Revenue (lines 4 thru 7)	\$ 83,438	8
	C. Other Operating Revenue		
9	Payments for Education		9
10	Other Government Grants		10
11	CNA Training Reimbursements	1,755	11
12	Gift and Coffee Shop	728	12
13	Barber and Beauty Care		13
14	Non-Patient Meals		14
15	Telephone, Television and Radio		15
16	Rental of Facility Space		16
17	Sale of Drugs		17
18	Sale of Supplies to Non-Patients		18
19	Laboratory		19
20	Radiology and X-Ray		20
21	Other Medical Services		21
22	Laundry		22
23	SUBTOTAL Other Operating Revenue (lines 9 thru 22)	\$ 2,483	23
	D. Non-Operating Revenue		
24	Contributions		24
25	Interest and Other Investment Income***	10,970	25
26	SUBTOTAL Non-Operating Revenue (lines 24 and 25)	\$ 10,970	26
	E. Other Revenue (specify):****		
27	Settlement Income (Insurance, Legal, Etc.)		27
28			28
28a			28a
29	SUBTOTAL Other Revenue (lines 27, 28 and 28a)	\$	29
30	TOTAL REVENUE (sum of lines 3, 8, 23, 26 and 29)	\$ 631,901	30

2			
	Expenses	Amount	
	A. Operating Expenses		
31	General Services	105,710	31
32	Health Care	322,078	32
33	General Administration	107,321	33
	B. Capital Expense		
34	Ownership	73,728	34
	C. Ancillary Expense		
35	Special Cost Centers		35
36	Provider Participation Fee	22,112	36
	D. Other Expenses (specify):		
37			37
38			38
39			39
40	TOTAL EXPENSES (sum of lines 31 thru 39)*	\$ 630,949	40
41	Income before Income Taxes (line 30 minus line 40)**	952	41
42	Income Taxes		42
43	NET INCOME OR LOSS FOR THE YEAR (line 41 minus line 42)	\$ 952	43

* This must agree with page 4, line 45, column 4.

** Does this agree with taxable income (loss) per Federal Income Tax Return? No If not, please attach a reconciliation.

*** See the instructions. If this total amount has not been offset against interest expense on Schedule V, line 32, please include a detailed explanation.

****Provide a detailed breakdown of "Other Revenue" on an attached sheet.

XVIII. A. STAFFING AND SALARY COSTS (Please report each line separately.)
(This schedule must cover the entire reporting period.)

		1	2**	3	4	
		# of Hrs. Actually Worked	# of Hrs. Paid and Accrued	Reporting Period Total Salaries, Wages	Average Hourly Wage	
1	Director of Nursing			\$	\$	1
2	Assistant Director of Nursing					2
3	Registered Nurses					3
4	Licensed Practical Nurses					4
5	CNAs & Orderlies					5
6	CNA Trainees					6
7	Licensed Therapist					7
8	Rehab/Therapy Aides					8
9	Activity Director	2,105	2,169	26,133	12.05	9
10	Activity Assistants					10
11	Social Service Workers					11
12	Dietician					12
13	Food Service Supervisor					13
14	Head Cook					14
15	Cook Helpers/Assistants					15
16	Dishwashers					16
17	Maintenance Workers					17
18	Housekeepers	1,752	2,085	22,914	10.99	18
19	Laundry					19
20	Administrator	416	416	24,015	57.73	20
21	Assistant Administrator					21
22	Other Administrative					22
23	Office Manager					23
24	Clerical					24
25	Vocational Instruction					25
26	Academic Instruction					26
27	Medical Director					27
28	Qualified MR Prof. (QMRP)	1,166	1,258	23,665	18.81	28
29	Resident Services Coordinator	778	838	15,776	18.83	29
30	Habilitation Aides (DD Homes)	13,093	14,001	135,812	9.70	30
31	Medical Records					31
32	Other Health Care(specify)					32
33	Other(specify)					33
34	TOTAL (lines 1 - 33)	19,310	20,767	\$ 248,315 *	\$ 11.96	34

B. CONSULTANT SERVICES

		1	2	3	
		Number of Hrs. Paid & Accrued	Total Consultant Cost for Reporting Period	Schedule V Line & Column Reference	
35	Dietary Consultant	18	\$ 868	1-3	35
36	Medical Director	As Needed	3,600	9-3	36
37	Medical Records Consultant				37
38	Nurse Consultant	309	10,800	10-3	38
39	Pharmacist Consultant	12	240	10-3	39
40	Physical Therapy Consultant				40
41	Occupational Therapy Consultant				41
42	Respiratory Therapy Consultant				42
43	Speech Therapy Consultant	4	300	10a-3	43
44	Activity Consultant				44
45	Social Service Consultant	38	1,435	12-3	45
46	Other(specify) <u>Psychologist Cons.</u>	30	1,500	10a-3	46
47	<u>Administrator Consultant</u>	208	6,000	17-3	47
48	<u>Dental Consultant</u>	As Needed	1,200	10a-3	48
49	TOTAL (lines 35 - 48)	619	\$ 25,943		49

C. CONTRACT NURSES

		1	2	3	
		Number of Hrs. Paid & Accrued	Total Contract Wages	Schedule V Line & Column Reference	
50	Registered Nurses		\$		50
51	Licensed Practical Nurses				51
52	Certified Nurse Assistants/Aides				52
53	TOTAL (lines 50 - 52)		\$		53

* This total must agree with page 4, column 1, line 45.

** See instructions.

XIX. SUPPORT SCHEDULES

A. Administrative Salaries				D. Employee Benefits and Payroll Taxes			F. Dues, Fees, Subscriptions and Promotions	
Name	Function	%	Amount	Description	Amount	Description	Amount	
JoAnn Keller	Administrator	50	\$ 24,015	Workers' Compensation Insurance	\$ 6,353	IDPH License Fee	\$	
				Unemployment Compensation Insurance	1,963	Advertising: Employee Recruitment		
				FICA Taxes	18,117	Health Care Worker Background Check		
				Employee Health Insurance	10,083	(Indicate # of checks performed <u>1</u>)	35	
				Employee Meals	502	Patient Background Checks		
				Illinois Municipal Retirement Fund (IMRF)*		Pg. 24	2,105	
TOTAL (agree to Schedule V, line 17, col. 1) (List each licensed administrator separately.)			\$ 24,015	kel-Tech Mgmt. Allocation	2,953	kel-Tech Mgmt. Allocation	77	
B. Administrative - Other						Less: Public Relations Expense	()	
Description			Amount			Non-allowable advertising	()	
Cheryl Sherrill - Administrative Consultant			\$ 6,000	Less: Employee Meals	(502)	Yellow page advertising	()	
TOTAL (agree to Schedule V, line 17, col. 3) (Attach a copy of any management service agreement)			\$ 6,000	TOTAL (agree to Schedule V, line 22, col.8)	\$ 39,469	TOTAL (agree to Sch. V, line 20, col. 8)	\$ 2,217	
C. Professional Services				E. Schedule of Non-Cash Compensation Paid to Owners or Employees			G. Schedule of Travel and Seminar**	
Vendor/Payee	Type		Amount	Description	Line #	Amount	Description	Amount
Barnett & Levine	CPA Services		\$ 1,945				Out-of-State Travel	\$
Feirich, Mager, Green & Ryan	Legal Services		89					
kel-Tech Management	Management Services		24,000				In-State Travel	
							Seminar Expense	
							Entertainment Expense	()
TOTAL (agree to Schedule V, line 19, column 3) (If total legal fees exceed \$5,000, attach copy of invoices.)			\$ 26,034	TOTAL		\$	TOTAL (agree to Sch. V, line 24, col. 8)	\$

*** Attach copy of IMRF notifications**

****See instructions.**

XX. GENERAL INFORMATION:

- (1) Are nursing employees (RN,LPN,NA) represented by a union? No
- (2) Are there any dues to nursing home associations included on the cost report? Yes
If YES, give association name and amount. IL Healthcare Assoc. \$960
- (3) Did the nursing home make political contributions or payments to a political action organization? Yes If YES, have these costs been properly adjusted out of the cost report? Yes
- (4) Does the bed capacity of the building differ from the number of beds licensed at the end of the fiscal year? No If YES, what is the capacity? _____
- (5) Have you properly capitalized all major repairs and equipment purchases? Yes
What was the average life used for new equipment added during this period? 7 Years
- (6) Indicate the total amount of both disposable and non-disposable diaper expense and the location of this expense on Sch. V. \$ 467 Line 10
- (7) Have all costs reported on this form been determined using accounting procedures consistent with prior reports? Yes If NO, attach a complete explanation.
- (8) Are you presently operating under a sale and leaseback arrangement? No
If YES, give effective date of lease. _____
- (9) Are you presently operating under a sublease agreement? _____ YES X NO
- (10) Was this home previously operated by a related party (as is defined in the instructions for Schedule VII)? YES X NO _____ If YES, please indicate name of the facility, IDPH license number of this related party and the date the present owners took over.
Pilot House #337871 1/1991
- (11) Indicate the amount of the Provider Participation Fees paid and accrued to the Department during this cost report period. \$ 22,112
This amount is to be recorded on line 42 of Schedule V.
- (12) Are there any salary costs which have been allocated to more than one line on Schedule V for an individual employee? Yes If YES, attach an explanation of the allocation.

- (13) Have costs for all supplies and services which are of the type that can be billed to the Department, in addition to the daily rate, been properly classified in the Ancillary Section of Schedule V? N/A
- (14) Is a portion of the building used for any function other than long term care services for the patient census listed on page 2, Section B? No For example, is a portion of the building used for rental, a pharmacy, day care, etc.) If YES, attach a schedule which explains how all related costs were allocated to these functions.
- (15) Indicate the cost of employee meals that has been reclassified to employee benefits on Schedule V. \$ 502 Has any meal income been offset against related costs? _____ Indicate the amount. \$ _____
- (16) Travel and Transportation
a. Are there costs included for out-of-state travel? No
If YES, attach a complete explanation.
b. Do you have a separate contract with the Department to provide medical transportation for residents? No If YES, please indicate the amount of income earned from such a program during this reporting period. \$ _____
c. What percent of all travel expense relates to transportation of nurses and patients? 100%
d. Have vehicle usage logs been maintained? Yes
e. Are all vehicles stored at the nursing home during the night and all other times when not in use? Yes
f. Has the cost for commuting or other personal use of autos been adjusted out of the cost report?
g. Does the facility transport residents to and from day training? No
Indicate the amount of income earned from providing such transportation during this reporting period. \$ _____
- (17) Has an audit been performed by an independent certified public accounting firm? No
Firm Name: _____
- (18) Have all costs which do not relate to the provision of long term care been adjusted out of Schedule V? Yes
- (19) If total legal fees are in excess of \$5,000, have legal invoices and a summary of services performed been attached to this cost report? N/A
Attach invoices and a summary of services for all architect and appraisal fees.

Pilot House, Inc
Analysis of Sch. V, Line 20, Col. 8
2011

Resident Fund Bond Renewal	720
Subscriptions	306
IL Healthcare Assoc Dues	883
PAC Dues	77
Corp. Ann. Report	126
IL Dept. of Public Health Lic. Renewal	70
Advertising	20
Contributions	20
Less:	
PAC Dues	(77)
Advertising	(20)
Contributions	<u>(20)</u>
Total	<u>\$ 2,105</u>

Pilot House
Analysis of Sch. V, Line 36, Col. 4
2011

Federal Income Tax	(19,848)
Tax Penalties	(798)
State Income Tax	<u>(2,057)</u>
Total	<u>\$ (22,703)</u>

Pilot House
Analysis of Depreciation
2011

Sch XI, Line 83	\$ 14,622
kel-Tech Mgmt Allocation	<u>178</u>
Sch. V, Line 30, Col. 8	<u>\$ 14,800</u>

Pilot House
Analysis Allocated Hours & Wages
Sch18, Line 29 & 30, Col 1-4
2011

Eric Chileman, RSD, QMRP
Allocation of wages:

QMRP	60%	23,619
RSD	40%	<u>15,746</u>
Total	100%	<u><u>\$39,365</u></u>

Pilot House, Inc
Analysis of Sch. V, Line 20, Col. 8
2011

Resident Fund Bond Renewal	720
Subscriptions	306
IL Healthcare Assoc Dues	883
PAC Dues	77
Corp. Ann. Report	126
IL Dept. of Public Health Lic. Renewal	70
Advertising	20
Contributions	20
Less:	
PAC Dues	(77)
Advertising	(20)
Contributions	<u>(20)</u>
Total	<u>\$ 2,105</u>

Pilot House
Analysis of Sch. V, Line 36, Col. 4
2011

Federal Income Tax	(19,848)
Tax Penalties	(798)
State Income Tax	<u>(2,057)</u>
Total	<u>\$ (22,703)</u>

Pilot House
Analysis of Depreciation
2010

Sch XI, Line 83	\$ 18,572
kel-Tech Mgmt Allocation	<u>439</u>
Sch. V, Line 30, Col. 8	<u>\$ 19,011</u>

Pilot House
Analysis Allocated Hours & Wages
Sch18, Line 29 & 30, Col 1-4

2011

Eric Chileman, RSD, QMRP
Allocation of wages:

QMRP	60%	23,619
RSD	40%	<u>15,746</u>
Total	100%	<u><u>\$39,365</u></u>

Pilot House
Analysis of Sch. V, Line 36
2010

DSP Training Reimbursement	\$1,710
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