



# **OVERVIEW & DEMO**

March 26, 2021



## **AGENDA**

### INTRODUCTIONS

- Teresa Flesch, Deputy Administrator of Operations for Medical Programs, HFS
- **Stephanie Volante**, Director, Patient Financial Services, Health Policy & Finance, Illinois Hospital Association
- Laura Cedro, PharmD, MPH, Senior Clinical Solutions Lead, Collective Medical Technologies
- Kary Nulisch, General Manager, Collective Medical Technologies
- HEALTHCHOICE ILLINOIS ADT OVERVIEW
- TECHNOLOGY PLATFORM DEMONSTRATION
- HOSPITAL ONBOARDING PROCESS
- QUESTIONS AND NEXT STEPS



## What is the HealthChoice Illinois ADT Project?

- The Illinois Department of Healthcare and Family Services (HFS) is launching **HealthChoice Illinois ADT**, a statewide data exchange platform that will deliver vital information to Illinois Medicaid providers in a timely and secure manner.
- The first phase of **HealthChoice Illinois ADT** will enable admission, discharge and transfer (ADT) notifications to be shared with Medicaid providers whose patients visit a hospital inpatient unit or emergency department.
- All hospitals that are enrolled in the IMPACT system to serve patients enrolled in Medicaid will be required to transmit ADT notifications for Medicaid enrollees in an HL7 format to **HealthChoice Illinois ADT** by September 30, 2021.
- Managed Care Organizations (MCOs) will subscribe to HealthChoice Illinois ADT to receive either "raw" ADT
  messages, or translated ADT notifications through the Collective Medical user portal, depending on their
  existing system capability to ingest ADT data.
- Illinois providers enrolled in the IMPACT system and engaged in care coordination services for persons enrolled in Medicaid are eligible to subscribe to HealthChoice Illinois ADT to receive ADT notifications for their patients.
- Future phases will enable sharing other types of data to support the goals of HFS' Comprehensive Medical Programs Quality Strategy.



## **Supporting HFS Quality Strategy**





**Division of Medical Programs** 

























2021-2024

Comprehensive Medical Programs

**Quality Strategy** 





### Goals

### **Better Care**

- Improve population health.
- 2. Improve access to care.
- Increase effective coordination of care.

### Healthy People/Healthy

### Communities

- Improve participation in preventive care and screenings.
- Promote integration of behavioral and physical healthcare.
- Create consumer-centric healthcare delivery system.
- Identify and prioritize reducing health disparities.
- Implement evidence-based interventions to reduce disparities.
- Invest in the development and use of health equity performance measures.
- Incentivize the reeducation of health disparities and achievement of health equity.

### Affordable Care

- Transition to value- and outcome-based payment.
- 12. Deploy technology initiatives and provide incentives to increase adoption of electronic health records (EHRs) and streamline and enhance performance reporting, eligibility and enrollment procedures, pharmacy management, and data integration.



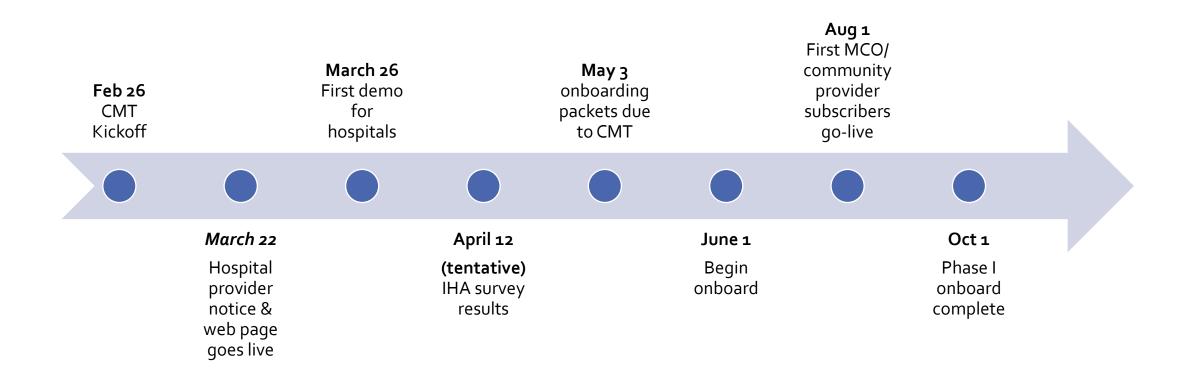
## **Objectives & Success Measures of HealthChoice Illinois ADT**

- + Hospitals contributing ADTs
- + Quality of data in the ADTs
- + Use of ADT messages by providers (subscribers)
- + Impact on targeted HEDIS measures

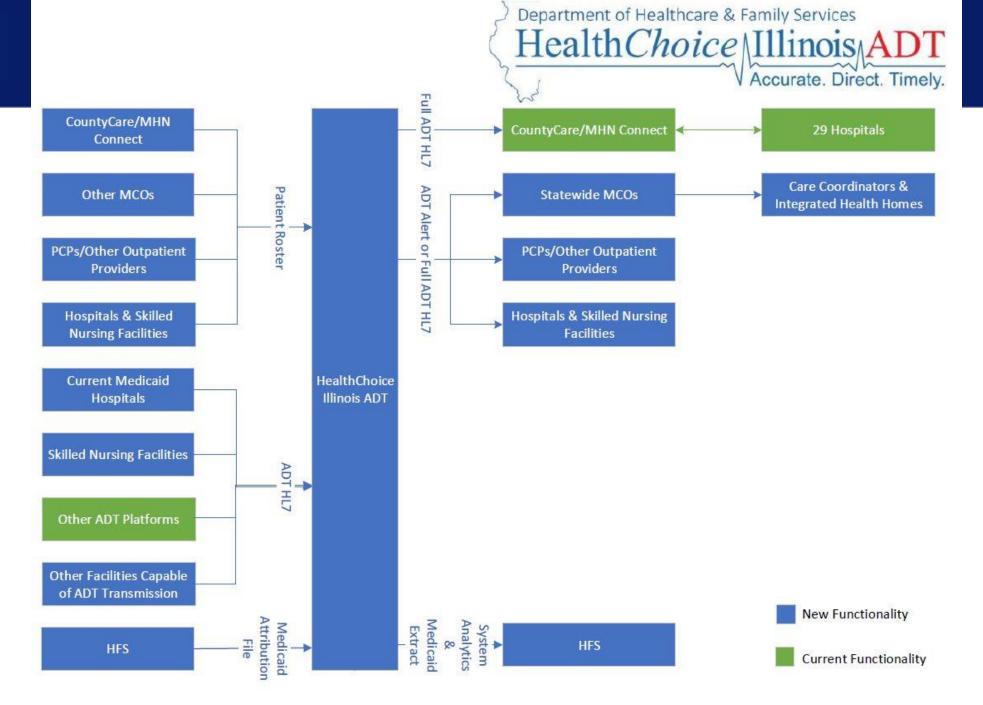
Measure <sup>[1]</sup>	Measure Description
FUH - 7-Days	Percentage of Adults Age 21 and Older Hospitalized for Treatment of Mental Illness Receiving a Follow-Up Visit within 7 Days of Discharge
FUH - 30-Days	Percentage of Adults Ages 21 and Older Hospitalized for Treatment of Mental Illness Receiving a Follow-Up Visit within 30 Days of Discharge
IET - Initiation	Percentage of Adults Age 18 and Older with a New Episode of Alcohol or Other Drug Dependence Who: Initiated Treatment within 14 Days
IET - Engagement	Percentage of Adults Age 18 and Older with a New Episode of Alcohol or Other Drug Dependence Who: Initiated Treatment and Had Two or More Follow-up Visits within 30 Days
PCR-HH	For patients 18 years of age and older, the number of acute inpatient stays during the measurement year that were followed by an unplanned acute readmission for any diagnosis within 30 days and the predicted probability of an acute readmission.



## **Draft Timeline**









## **Collective Medical Technologies**

## **OUR MISSION**

Collective improves health outcomes and lowers cost by placing the right insights in front of each stakeholder along a patient's journey to inform and encourage the right action for the patient

# **iHFS**

## **About Collective**

Collective Medical operates the largest and most sophisticated care collaboration network in the US

# 61 Million+

patients supported by the network

# 375 Million+

acute and sub-acute encounters recorded, analyzed, and for which notifications have been sent

# 1000+

ADT feeds gathered from hospitals, health systems, and HIEs nationwide

# 2500+

entities contributing continuity of care documents (CCD), claims data, and prescription information

20,000+

ED Providers interact with the Collective Platform daily





Endorsed by:

Collective medical



### **What is Collective Medical?**

Collective is a care coordination solution that gets the right information to the right person at the point of care.





### A NETWORK

Collective is a network of hospitals, emergency departments, primary care, specialists, behavioral health providers, post-acute care providers, and health plans across the United States, sharing important patient information at the time of care



### A PLATFORM

Collective is a platform that intelligently connects each member of a patient's care team for seamless collaboration at the right time and through the best medium



### A COMMUNITY

Collective is a community of providers in the care of patients especially those with complex medical needs—in your communities and across the country.



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## **Building strong communities to support patients**

IMPORTANT, COMMODITIZED

### Data aggregation

- Move data from Point A to B
- Can be sourced by Collective (largest network in the US), from HIEs, trust frameworks (e.g., Carequality), or even private vendors such as PP, Ai, or ELLKAY





### Data manipulation / Insight generation

 Insight extraction and generation; Collective drives deterministic and ML-based risk models to anticipate avoidable risk and opportunities for proactive patient engagement (e.g., ED high utilizers, overdose risk, complex obstetric, etc.) and can also work with third parties (e.g., the payer, Nuna, others to incorporate risk-stratified patient-specific insights, risk scores, etc.)



collectivemedical\*

COLLECTIVE'S KEY DIFFERENTIATOR

### **Insight Sharing**

- Best-in-class last-mile workflow integration (<u>i.e.</u> we need x user to modify y behavior to impact z outcome; <u>so</u> we need a data to generate b insights to populate c notification delivered via d pathway at e frequency with f context to g recipient)
  - EMR integration, fax, printer, DIRECT, email, SMS, mobile app, pop health, SMART on FHIR, Vocera, TigerText, etc.
- Not data consumption for consumption's sake, but pushing key insights, 1:1, as a function of risk by making it usable, relevant, timely, and deliverable to focus the provider's attention



## Supporting Medicaid programs across the US

#### **Washington Outcomes**

According to The Brookings Institution, in a review of Washington State's ER is for Emergencies program, use of Collective as part of the program resulted in the

- 9.9 percent overall reduction in Medicaid-related ED encounters
- 24 percent decrease in opioid prescriptions written in the ED
- 14.2 percent reduction in low-acuity ED visits
- 10.7 percent decrease in ED visits among high utilizers
- \$34 million in savings during the program's first year of operation

#### **Oregon Outcomes**

Sharing patient information across the care continuum, and ensuring that providers have access to the insights they need to make more informed care decisions, has helped decrease potentially unnecessary ED utilization in Oregon. Through collaboration managed by HIT Commons, potentially avoidable ED visits from patients with patterns of high utilization decreased 10.9 percent from 2017 to 2019.

Care collaboration has also led to faster patient follow-up after discharge. One organization, which historically had difficulty getting timely notifications when mental health clients were discharged from the hospital, was able to successfully implement a workflow that resulted in almost all of its patients receiving follow-up care within seven days of discharge.7



in total Medicaid ED visits year-over-year



for Medicaid member engagement



in ED visits for patients with high utilization patterns



in 30-day readmission rates

### **Virginia Outcomes**

With updated demographic information and real-time notifications, member engagement improved across all MCOs. For UnitedHealthcare of Virginia, Medicaid member engagement rates increased from 30 percent to 70 percent.

#### **New Mexico Outcomes**

By engaging members in moments of crisis, peer support specialists can help guide members towards long-term solutions. This support has led to a 70 percent decrease in ED visits and a 50 percent decrease in 30-day readmission rates among members participating in the program.11



## Illinois HFS — Care Collaboration and Coordination Across Settings

1

### MCO Care & Utilization Optimization

Enables MCOs to identify patients with high or rising patterns of acute care services, chronic disease, behavioral health issues, and collaborate with providers in real time to put patients on the best path forward.

2

### Hospitals and Emergency Departments

<u>Alerts</u> emergency department staff and providers to patient specific risk factors as soon as a patient registers, stand on the shoulders of other care team members to efficiently take the right action for the individual patient

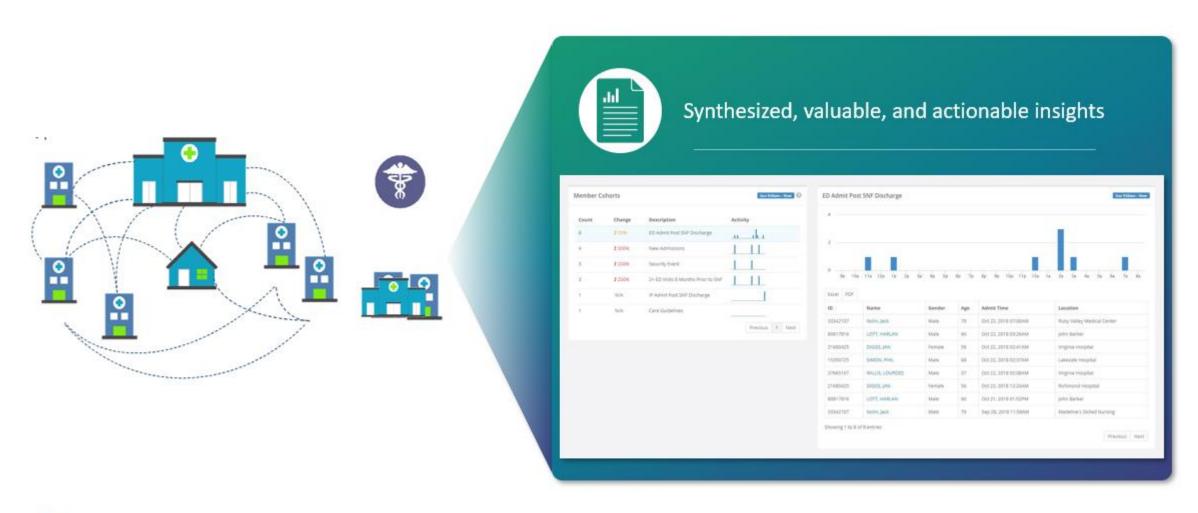
3

### Participating Community Providers and Health Homes

Ambulatory and Clinic providers made aware of how and when attributed patients are interacting with the healthcare <u>system. and</u> can follow-up rapidly after discharges and ED encounters to provide transitional care management and better maintain longitudinal care.



# Care collaboration is enabled when disparate nodes are connected on a common platform





## **Bi-directional Communication MCO and Provider Network**

#### EDie Notification 04/28/2018 03:18 PM Nolin, Jack [DOB: 07/15/1939 M]

This patient has registered at Innova Hagemal Hospital. You are being notified because this patient has active Care Guidelines. For more information, please log into the Collective Platform and search for this patient by name.

#### Care Team

Proxider Abbott, Kethryn RN Adventage Medical Supplies Smith, Barbana RN Basch, George A. MO	Phone (801) 354-7000 (434) 455-4325 (804) 354-3784 (804) 278-2001	(902) 491-5560 No File No File (703) 780-9077	Ziose Case Management DME Care Coordinator Internal Medicine	Service Dates Active Active (Start 03/25/16) Active (Start 03/01/17) Active
Bowers, John MD Grayson, Jane MD Access Health LLC	(757) 261-5910 (703) 504-7900 (800) 381-4923	(757) 495-5834 No File (731) 285-6600	Pulmonologist Redistion Oncology General Practice	Active Active (Start 05/01/17)
Alminerte, Choryl MD Aviso Consulting Abete, Joseph DMD Goodwin House	(757) 446-5008 (209) 754-0452 (540) 982-2463 (703) 578-1000	(757) 777-3710 (248) 451-9085 No Fair No Fair	Endocrinology Behavioral Health Dentist Skilled Nursing	Activo Activo Activo Activo

#### Care Guidelines from Madeline Skilled Nursing

- DNR/DN
- Please check CSG, renal function, and oxygen levels first when presenting with altered mental status.
- Anthom Blue Cross Blue Shield care management involved (see Care Team). Feel free to call for further patient background or arrangements with follow-up appointments to PCP.
- Daughter, Katherine Woodland, is his main care taker; please contact her if he presents in the ED.

These are guidelines and the provider should exercise clinical judgment when providing care.

#### Care History

#### Medical 04/16/2018 Innova Regional Hospital

Past Medical History: Insulin Dependent Diabetes Melitus, MI, CVA, strief fibrillation, CHF, adenocarcinoms, COPO, active smoker.

#### Bahavioral

04/16/2018 Innova Regional Hospital

Jack has psychosocial burdens, including depression, post-traumatic stress disorder (PTSD), chronic back pain, and social isolation.

Moreover, Jack may also face environmental barriers, such as the distance he needs to walk to get his mosts, that women his dysprea.

Security Events (15 mg.) Count

#### Security Events

Date Location Type	T/ros	Specifics	Verbal	0	
			Patient threatened to assault another patient.	Physical	1
		,	,	Total	1

#### Recent Encounter Summary (6 months)

Admit Date	Location	Cacility	Tivos	RECORDER OF	Discharge Discosition
04/28/2018	Aloxandria	Innova Regional	Emergency	- Chest pain	Emergency Department
04/13/2018	Aloxandria	Medaline's Skilled	SNF	- CHF acute exacerbation	Homa
04/16/2018	Aloxandria	Innova Regional	Inpatient	- CHF acute exacerbation	SNF
04/16/2018	Aloxandria	Innova Regional	Emergency	- Shortness of breath	Inpations
03/25/2018	Galax	Ruby Valley	Emergency	- Abnormal glucces	Homa
09/27/2017	Arlington	Virginia Hospital	Emergency	<ul> <li>Head injury, unspecified</li> </ul>	Home
09/21/2017	Galax	Ruby Valley	Emergency	- Abnormal glucose	Homo
09/04/2017	Aloxandria	Medicine's Skilled	SNF	<ul> <li>Acute pyelonophritis</li> </ul>	Homo
09/01/2017	Arlington	Virginia Hospital	Inpatient	- CHF acute exacerbation	SNF

USA/UTT/2/UTT	Arringson	Virginia mospisal	inparaons	- CHY acust lossos/delich	one-	
E.D. Visit Cour	of Of word					White
Virginia Hospita	ı					1
Innova Regiona	Medical Center					2
Ruby Valley Mo	dical Center					3
Lotel						ь
Note: Visits indi	cate total known	visits				

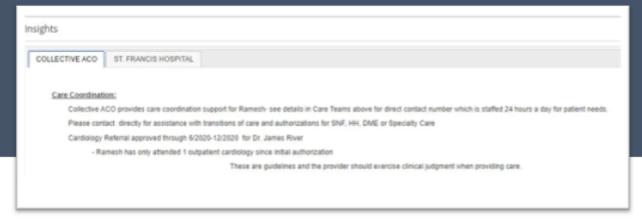
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## **Authoring Care Plans**

Targeted specifically toward physicians, particularly in the emergency department

Delivered in real-time to the point of care, directly integrated into existing workflows

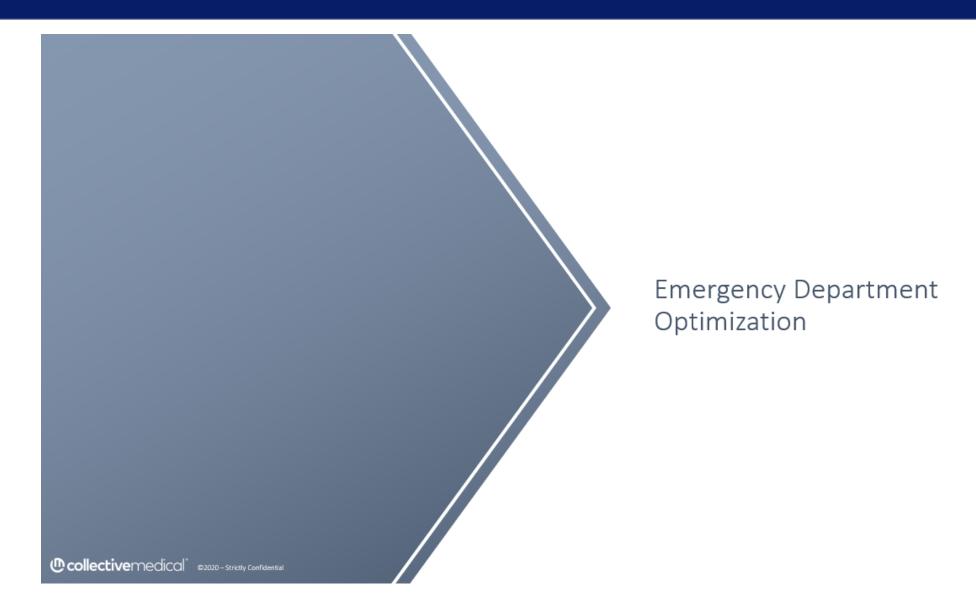
Contains curated, easy to consume, actionable information designed to aid in addressing acute episodes







## **Emergency Department Optimization**





Key risk factors are highlighted at the top, namely Security and Safety Events

Enables more informed decision making with easy to consume, summarized Care Histories, including medical and surgical, infections, chronic conditions, substance use, behavioral, social, and radiation

Provides a summary of Recent Encounters, including location, encounter type, and diagnoses / chief complaint

A link to the patient's aggregate profile on the platform to contribute and access attachments (e.g., Advanced Directives)

#### **COLLECTIVE NOTIFICATION 04/10/2019 14:12 TYLER, BILL MRN: 202589839**

You are being notified because this patient has a Security and Safety Event, Insights, and >5 ED Encounters in 12 Months

#### Security and Safety

Date Location 3/12/2019 14:32 Sisters of Mercy . Details: Patient struck case manager with Security Events (18 mo) Count hands and feet

#### Care Insights from New Horizons BH Clinic

Last Updated: 3/1/19 10:34

- Provide a low stim environment in the ED; does not respond well to hallway treatment
   Consider an involuntary psych hold; has never admitted psych inpatient voluntarily
- Seroquel dispensed daily at ACT facility; ACT team travels to pt's homeless camp to dispense meds if pt no shows
   Reasonable and redirectable when medication-compliant, with only intermittent mild psychotic features
- Decompensates quickly after missing meds
   Sever psychotic episodes have included paranola, pressured speech, anxious, auditory hallucinations, labile mood—known to have physically aggressive
- · Escalates in response to security/police; advise having security out-of-view
- . ED can D/C pt to ACT team; if no psychosis. ACT will admit to NHBHC transitional housing unit (2-week respite bed providing meds onsite until further

#### Care Coordination

. Enrolled w/ the VBHC Assertive Community Treatment (ACT) team for SPHI

- 2. Please call the 24/7 crisis line-503-555-6666
- ACT is available for real time telephonic coordination and can also travel to the ED to help with D/C
   ACT can help assess for psych admission vs D/C

These are guidelines and the provider should exercise clinical judgment when providing care.

#### Care History

#### Substance Use / Overdose

New Horizons BHC

Intermittent alcohol abuse; typically leads to missing meds and further decompensation

#### Behavioral

- . Dx of Schizoaffective Disorder . 6 prior psych admissions in the past 3 years; has required an involuntary psych hold · Frequently verbalizes assaultive ideation, primarily in response to paranoid delusions

#### Social

New Horizons BHC

- 1/2/19 Homeless since age 14
- No family supports: parents also have SUD; older brother is incarcerated
   Lives alone in a homeless camp in the city park; refuses to stay in shelters dit paranola
- . Has been trying to apply for disability benefits but has been denied on first application; pt is a SNAP beneficiary

#### Recent Encounters

E.D. Encounter Sisters of Mercy	Count (12 mo)	Encounters		
2/25/2019 1/18/2019	Ruby Valley Covington Hospital	Palo Alto, CA Coyote, CA	Emergency Inpatient	Headache Generalized Abdominal Pain
2/23/2019	Sisters of Mercy	San Jose, CA	Emergency	Lower Back Pain

### Ruby Valley Medical Center Total

Care Team Eax (206) 555-1212 David Smith, LCSW (206) 231-3126 (734) 555-2121 Laura Kowalski

#### Collective Portal

For more information visit: https://demo.ediecareplan.com/patient/355

Diagnoses or Chief Complaint

Care Guidelines eliminate duplicative case management resource expenditure by clearly enabling a single lead case manager to "quarterback" the patient's care management activities, which leads to a common care guidelines across stakeholders

Identifies providers on the patient's Care Team





### **Collective Notification Workflow**

< 1 Second < 1 Minute Ongoing

Patient presents at hospital check-in

Hospital EHR immediately, automatically alerts Collective

Patient identified; visit history aggregated

Provider notified if encounter meets criteria

Providers take action to influence care outcome



· Patient checks in with hospital

identification and demographic

registration

info

· Hospital records core



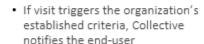


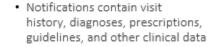
· Patient registration data immediately sent from hospital to Collective



- · Collective identifies patient (even if key information missing from patient's hospital record)
- · The Collective platform crossreferences patient with prior ED and inpatient visit history across systems









- · Provider has the information in hand before they see the patient
- · Patient-provider information asymmetry is closed; able to make informed care decision
- · Additional members of the patient's care team are notified in order to proactively engage

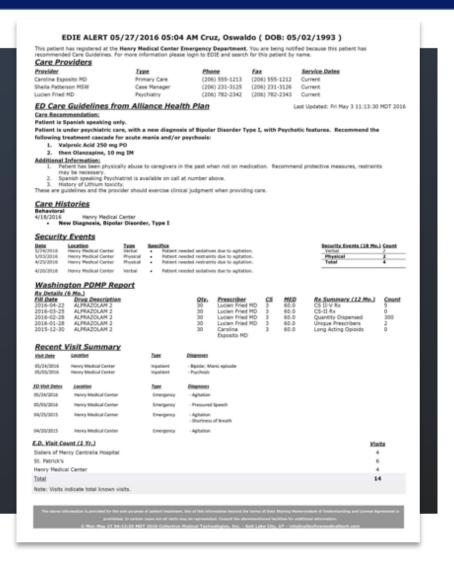




## **Notifications: When does the ED receive them?**

### Standard ED Notification Criteria

- 1. Patterns of high ED utilization
- 2. Patients traveling to multiple EDs
- 3. Care Plans available
- 4. History of Safety & Security Events
- 5. History of Sepsis Diagnosis

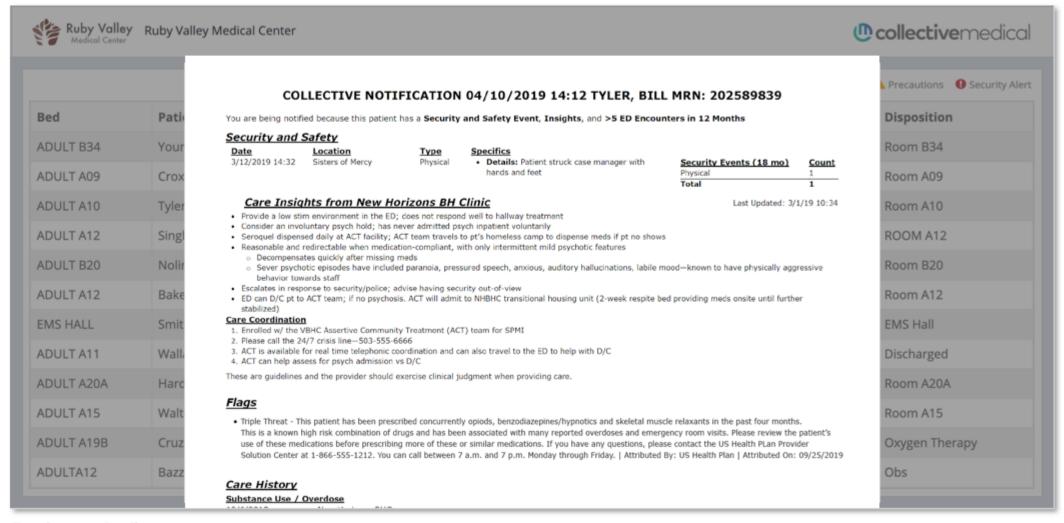




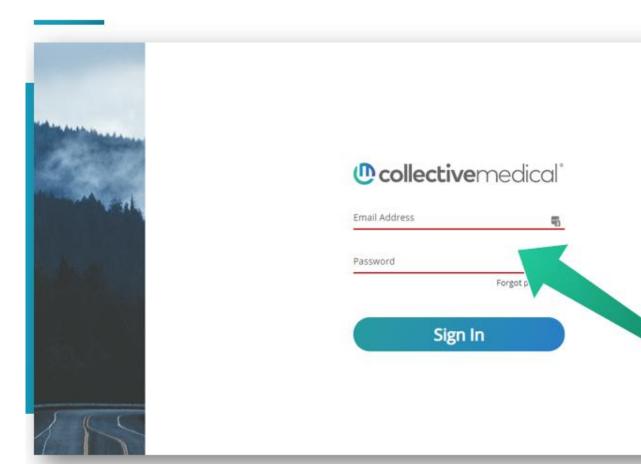


## **Emergency Department Track Board Example**

Clicking on any of the alert icons accesses critical clinical context on the patient







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#### Care History

Substance Use / Overdose 12/6/2018 New Horizons BHC

. Intermittent alcohol abuse; hypically leads to missing meds and further decompensation

#### Behavioral

2/15/19 New Horizo

• Dx of Schizzeffective Disorder

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New Horizons BHC

- Homeless since age 14
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- . Has been trying to apply for disability benefits but has been denied on first application; pt is a SNAP beneficiary

#### Prescription Drug Report

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Fill Date	Drug Description	Qty.	Prescriber	CS	MED	8x Summary (12 Mg.)	Count
2019-04-22	ALPRAZOLAN 2	30	Erin Shah MO	3	60.0	CS II V Rx	3.
2019-03-25	ALPRAZOLAM 2	30	Erin Shah MD	3	60.0	CS-II Rx	0
2019-02-28	ALPRAZOLAM 2	30	Erin Shah MD	3	60.0	Quantity Dispensed	1.20
2019-01-28	ALPRAZOLAN 2	30	Erin Shah MO	3	60.0	Unique Prescribers	1

Dispnoses or Chief Complaint Headache
 Lower Back Rein

 Headache + Generalized Abdominal Pain

#### Recent Encounters

2/25/2019 1/18/2019	Ruby Valley Covington Hospital	Palo Alto, C Coyote, CA
	r Count (12 ma)	Encounters
sters of Merc		
roton Hosp	pital	3
Say Ma	dical Center	2

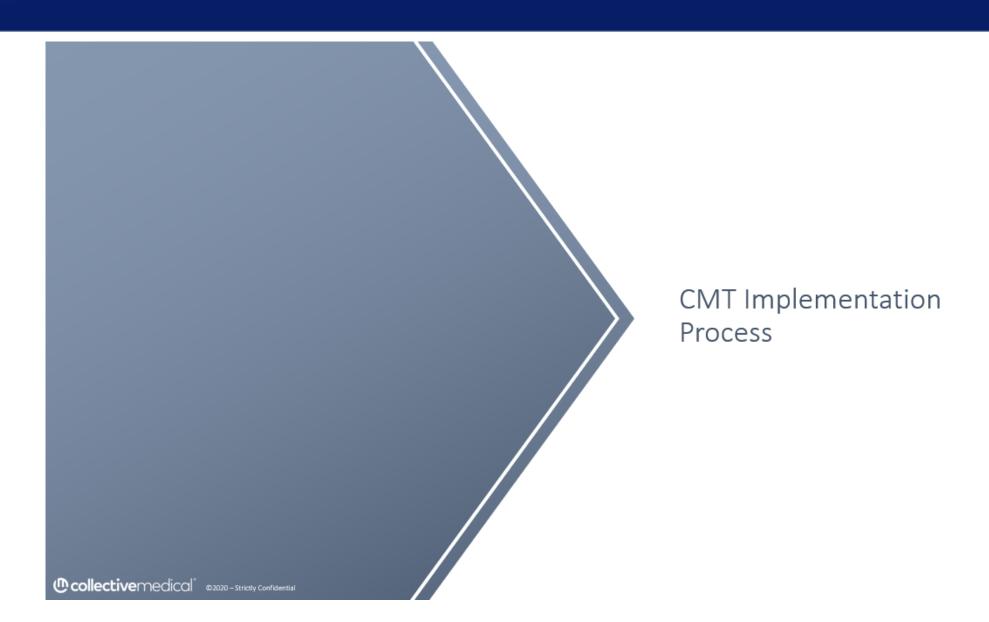
#### Care Team

Provider	Type	Phone	Fax
Erin Shah, MD	Psychiatry	(206) 555-1213	(206) 555-1212
David Smith, LCSW	pursular	(206) 235-3125	(206) 231-3126
Lauria Kowatski	A Team	(534) 555-9513	(794) 555-2121

#### Collective Portal



## **CMT Implementation Process**





## **The Implementation Process**



### Technical Implementation

### Steps:

- 1. Identify technical resources for project
- 2. Establish Secure Connectivity (.5 1.5 hours)
- 3. Outbound ADT Interface (.5 1.5 hours)
- Return Notifications to / EMR (project specific)
  - o EMR read receipts (click rates)
- 5. Single Sign On
- 6. Historical Encounter Data (3 6 hours)



### Clinical Implementation

### Steps:

- 1. Identify clinical resources for the project
- Determine your facility's goals and identify workflows
- Identify additional team members or facilities to engage within the implementation
- 4. Establish reporting metrics
- Train all members of your team according to your goals
- Begin using the platform and iterate workflows for optimization





## **Technical Implementation – Establish Connectivity**

Determine the appropriate way to connect your ADT feed to the Collective Medical database:

- · HL7 over REST (preferred)
- VPN







## **Technical Implementation – Outbound ADT Interface**

### ADT outbound

- Standard ADT feed to send HL7 to Collective Medical
  - Emergency
  - Inpatient
  - Observation
  - · Pre-Admit
  - · Outpatient (optional)
- Can often be cloned feed if available

### **ADT Mappings**

• Translation of values around PV1 segment, as well as others

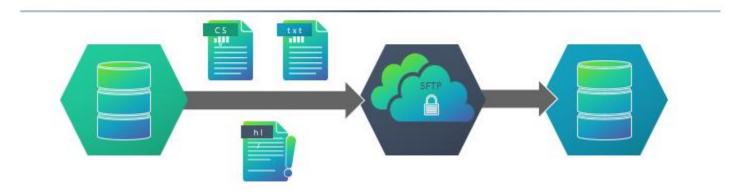




## **Technical Implementation – Historical File**

Historical File – provides historical context, allowing criteria to trigger on day 1

- 12 24 months of historical encounter data
- Validation File 1 week after go-live







## **Technical Implementation – Notifications**

Integrate Collective Notifications into your EMR track board

Notification types

- ORU (PDF/RTF)
- MDM (PDF/RTF)
- Plain Text

Store Collective Notification ID that is sent within HL7 message







## **Technical Implementation – Data Quality Review**

After processing data for 6 weeks, Collective Medical will perform a data quality review. We request support from your team to address data points/fields that can be improved.

 This process is designed to help us ensure we are getting the best data we can from hospitals. As we continually improve our platform and release new functionality, we want to make sure that all hospitals (and the rest of our network) can benefit from the full functionality.



 While our initial quality check will catch many common issues, we do not have enough data history to tell the whole story. By reviewing after 6 weeks, we'll have a larger window to evaluate.





## **Clinical Implementation – Identify Clinical Goals**



### **Articulate Your Goals**

Discuss with your Implementation Specialist the goals you have within your facility / organization and how Collective can help you best achieve them.

### **Review Clinical Onboarding Forms**

- User Account Form
- Notifications Criteria Form
- Notifications Routing Form
- Verification of Primary Contacts
- Review metrics reporting and parameters



## **Clinical Implementation – Training and Activation**



### Provide Training to your Team

Schedule and attend one or more training sessions depending on your facility's needs, ensuring that everyone who will access or use the Collective Platform understands their role and responsibilities as they pertain to your established goals.

### Go-Live

Activate notifications and grant <u>users</u> access to your portal



## **Clinical Implementation – Training and Activation**



# Schedule Periodic meetings with your Client Success Specialist

- 1 week
- 1 month
- 3 month

### Look for Areas of Improvement

- Identify potential room for improvement
- Adjust workflows accordingly to get the most out of the Collective Platform
- Look for ways to improve care as identified within your facility
- Look for inter-facility improvement opportunities



## **Implementation Timeline – Key Milestones**

	Key Milestones	Start Date	End Date
1	Project Kickoff Call— Weekly Project Meeting	Today	
2	Connectivity: VPN/REST		
3	ADT Feed/Messages  Test Mappings Prod		
4	EMR Integration  • EDie Return Message  • EMR Build  • Configure Icon  • Validation		
5	Historical Files Submitted • SFTP		
6	SSO/Active Directory (Optional)		
7	Identify Clinical Goals/Set-Up Initial Users		
8	Complete trainings and go-live. Plan check-in point to review notification and clinical workflow updates have been successful.		





## **Onboarding Packet**

Each hospital will receive an onboarding packet to help expedite the process. The packet includes:

- The paperwork that will need to be signed such as:
  - An MSA that defines the general terms and conditions
  - A BAA that defines all of the data sharing and HIPAA related items
  - An SOF that defines the solution you are receiving, term, etc.
- An FAQ document about the program that can be distributed across your facility
- White papers on how using this technology has positively impacted patient care at a statewide and facility level
- The VPN connection form that helps define the first step of the IT process



## **Questions and Next Steps**

Please look out for the IHA survey next week and respond to it as soon as possible.

Additional information and periodic updates will be posted to:

https://www.illinois.gov/hfs/healthchoiceadt/Pages/default.aspx



# THANKYOU